| Company | No. |
|---------|-----|
| 918091 | Т |

BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

REPORTS AND FINANCIAL STATEMENTS

FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

(Incorporated in Malaysia)

REPORTS AND FINANCIAL STATEMENTS

FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

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(Incorporated in Malaysia)

DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

The Directors are pleased to submit their report to the member together with the audited financial statements of the Bank for the financial period ended 31 December 2011.

PRINCIPAL ACTIVITIES

The principal activities of the Bank are banking and related financial services.

The Bank commenced its operation on 1 June 2011.

FINANCIAL RESULTS

RM'000

Net loss for the financial period

20,729

DIVIDENDS

No dividend has been paid, declared or proposed since the date of incorporation. The Directors do not recommend the payment of any dividend for the financial period ended 31 December 2011.

RESERVES AND PROVISIONS

There were no material transfers to or from reserves and provisions during the financial period other than those disclosed in the financial statements.

(Incorporated in Malaysia)

DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

DIRECTORS

The Directors of the Bank who have held office since the date of incorporation and as at the date of this report are as follows:

Dayakrishna Vaidynatha Chetti (appointed on 13 October 2010) Khairuddin Bin Mohd Rawi (resigned on 23 March 2011) Dato Abdullah Bin Mat Noh (appointed on 23 March 2011) Halim Bin Haji Din (appointed on 23 March 2011) Didier Raymond Marie Balme (appointed on 23 March 2011) Jean-Pierre Roger Beno Bernard (appointed on 23 March 2011)

In accordance with Article 93 of the Bank's Articles of Association, Dato' Abdullah Bin Mat Noh and Dayakrishna Vaidynatha Chetti will retire at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-election.

DIRECTORS' BENEFITS

During and at the end of the financial period, no arrangements subsisted to which the Bank is a party, being arrangements with the object or objects of enabling Directors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate.

Since the date of incorporation, no Director of the Bank has received or become entitled to receive any benefit (other than the directors' remuneration as disclosed in Note 22 to the financial statements) by reason of a contract made by the Bank or a related corporation with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest.

DIRECTORS' INTERESTS IN SHARES AND OPTIONS

According to the Register of Directors' shareholdings, maintained by the Bank in accordance with Section 134 of the Companies Act 1965, the interests of Directors who held office at the end of the financial period in the shares, restricted stock units and share options of related corporations are as follows:

| | | Number of or | dinary shares | s of RM 2 each |
|--------------------------------|-----------------------|-------------------|---------------|------------------|
| | As at incorporation | Purchased | Sold | As at 31.12.2011 |
| BNP Paribas SA. | <u>iricorporation</u> | <u>Fulcilaseu</u> | <u>301u</u> | 31.12.2011 |
| Dayakrishna Vaidynatha Chetti | 892.76 | 603.18 | - | 1,495.94 |
| Didier Raymond Marie Balme | 776 | 1,000 | - | 1,776 |
| Jean-Pierre Roger Beno Bernard | 19,860 | - | - | 19,860 |

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DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

DIRECTORS' INTERESTS IN SHARES AND OPTIONS (CONTINUED)

| | Number of ordinary shares of EUR 2 each | | | |
|-------------------------------|---|------------------|------------------|-------------------|
| | As at | | | As at |
| | incorporation | <u>Purchased</u> | <u>Sold</u> | <u>31.12.2011</u> |
| BNP Paribas Malaysia Berhad. | | | | |
| Dayakrishna Vaidynatha Chetti | 1 | | - (1) | _ |
| Khairuddin Bin Mohd Rawi | 1 | | - (1) | - |
| | | | . , | |
| | | Numbei | r of employee | share options |
| | As at | | | As at |
| | incorporation | <u>Granted</u> | Exercised | <u>31.12.2011</u> |
| BNP Paribas SA. | | | | |
| Dayakrishna Vaidynatha Chetti | 5,625 | 980 | - | 6,605 |
| • | • | | (00.000) | |
| Didier Raymond Marie Balme | 85,640 | - | (20,690) | 64,950 |

Other than as disclosed above, according to the Register of Directors' shareholdings, the Directors in office at the end of the financial period did not hold any interest in shares and share options, of the Bank and its related corporations during the financial period.

BAD AND DOUBTFUL DEBTS

Before the financial statements of the Bank were made out, the Directors took reasonable steps to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of allowance for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate allowance had been made for bad and doubtful debts.

At the date of this report, the Directors are not aware of any circumstances which would render the amounts written off for bad debts or the amount of the allowance for doubtful debts in the financial statements of the Bank inadequate to any substantial extent.

CURRENT ASSETS

Before the financial statements of the Bank were made out, the Directors took reasonable steps to ascertain that any current assets, other than debts, which were unlikely to be realised in the ordinary course of business, their value as shown in the accounting records of the Bank, had been written down to an amount which they might be expected to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to current assets in the financial statements of the Bank misleading.

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DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

VALUATION METHODS

At the date of this report, the Directors are not aware of any circumstances which have arisen which render adherence to the existing methods of valuation of assets or liabilities in the Bank's financial statements misleading or inappropriate.

CONTINGENT AND OTHER LIABILITIES

At the date of this report, there does not exist:

- (a) any charge on the assets of the Bank which has arisen since the end of the financial period which secures the liability of any other person; or
- (b) any contingent liability in respect of the Bank which has arisen since the end of the financial period other than in the ordinary course of banking business.

No contingent or other liability of the Bank have become enforceable or is likely to become enforceable, within the period of twelve months after the end of the financial period which, in the opinion of the Directors, will or may substantially affect the ability of the Bank to meet its obligations as and when they fall due.

CHANGE OF CIRCUMSTANCES

At the date of this report, the Directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Bank which would render any amount stated in the financial statements misleading.

ITEMS OF AN UNUSUAL NATURE

The results of the Bank's operations during the financial period were not, in the opinion of the Directors, substantially affected by any item, transaction or event of a material and unusual nature.

There has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, to affect substantially the results of the Bank's operations for the current financial period in which this report is made.

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DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

STATEMENT OF CORPORATE GOVERNANCE

The Board of Directors is committed to ensuring the highest standards of corporate governance throughout the organisation with the objectives of safeguarding the interests of all stakeholders and enhancing the shareholders' value and financial performance of the Bank. The Board considers that it has applied the Best Practices as set out in the Malaysian Code of Corporate Governance throughout the financial period.

The Board of Directors

The direction and control of the Bank rest firmly with the Board as it effectively assumes the overall responsibility for corporate governance, strategic direction, formulation of policies and overseeing the investments and operations of the Bank. The Board exercises independent oversight on the management and bears the overall accountability for the performance of the Bank and compliance with the principle of good governance.

There is a clear division of responsibility between the Chairman and the Chief Executive Officer ("CEO") to ensure that there is a balance of power and authority. The Board is responsible for reviewing and approving the longer-term strategic plans of the Bank as well as the business strategies. It is also responsible for identifying the principal risks and implementation of appropriate systems to manage those risks as well as reviewing the adequacy and integrity of the Bank's internal control systems, management information systems, including systems for compliance with applicable laws, regulations and guidelines.

The Board Committees, is responsible for the implementation of the strategies and internal control as well as monitoring performance. The Committee is also a forum to deliberate issues pertaining to the Bank's business, strategic initiatives, risk management, manpower development, supporting technology platform and business processes.

Board Balance

The Board comprises 6 directors, the majority of whom are Non-Executive Directors. The Directors who served since the incorporation of the company:

<u>Members</u>

Dayakrishna Vaidynatha Chetti Dato Abdullah Bin Mat Noh Halim Bin Haji Din Didier Raymond Marie Balme Jean-Pierre Roger Beno Bernard Khairuddin Bin Mohd Rawi

Status of directorship

Non-Independent Executive Director Independent Non-Executive Director Independent Non-Executive Director Non-Independent Non-Executive Director Non-Independent Non-Executive Director Director

(Incorporated in Malaysia)

DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

STATEMENT OF CORPORATE GOVERNANCE (CONTINUED)

Roles and Responsibilities of the Board

The Board of Directors is ultimately responsible for the operations, conduct and the financial soundness of the Bank through competent management, reviewing and monitoring the objectives, strategies and business plans of the Bank, ensuring that proper controls are in place and that the business of the Bank is carried out with a high standard of integrity. The Board operates under an approved terms of reference which sets out their roles and responsibilities towards the Bank.

The Board meets at least once every two 2 months. During the financial period ended 31 December 2011, the Board met 5 times and the attendance at the Board meetings are as follows:-

| Dayakrishna Vaidynatha Chetti | 5/5 |
|--------------------------------|-----|
| Dato Abdullah Bin Mat Noh | 5/5 |
| Halim Bin Haji Din | 5/5 |
| Didier Raymond Marie Balme | 5/5 |
| Jean-Pierre Roger Beno Bernard | 5/5 |

Board Committees

Board Risk Committee

The Board Risk Committee is responsible for oversight of the CEO and senior management's responsibility for assessing and managing the Bank's credit risk, market risk, interest rate risk, investment risk, liquidity risk and reputational risk.

The Board Risk Committee meets at least once every quarter. During the financial period ended 31 December 2011, the Board Risk Committee met two (2) times and the attendance at the Board Risk Committee meetings are as follows:

| Dato Abdullah Bin Mat Noh | 2/2 |
|--------------------------------|-----|
| Jean-Pierre Roger Bemo Bernard | 2/2 |
| Didier Raymond Marie Balme | 2/2 |

Nomination and Remuneration Committee

The Nomination and Remuneration Committee is responsible to provide a formal and transparent procedure for the appointment of Directors and CEO as well as the assessment of effectiveness of individual directors, board as a whole and performance of the CEO and key senior management officers. The Committee also reviews and endorses, where appropriate, the remuneration of the CEO and key senior management officers as recommended by the Bank's regional management.

The Nomination and Remuneration Committee meets at least annually. During the financial period ended 31 December 2011, the Nomination and Remuneration Committee have not convened any meetings yet.

(Incorporated in Malaysia)

DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

STATEMENT OF CORPORATE GOVERNANCE (CONTINUED)

Board Committees (continued)

Audit Committee

The primary function of the Audit Committee is to provide independent oversight of the Bank's financial reporting and internal control system and ensuring checks and balances with the Bank. The Committee also assists the Board of Directors in discharging its statutory duties and responsibilities.

The Audit Committee meets at least once every quarter. During the financial period ended 31 December 2011, the Audit Committee met three (3) times and the attendance at the Audit Committee meetings is as follows:

| Dato Abdullah Bin Mat Noh | 2/3 |
|--------------------------------|-----|
| Halim Bin Haji Din | 3/3 |
| Didier Raymond Marie Balme | 3/3 |
| Jean-Pierre Roger Bemo Bernard | 3/3 |

Internal Controls

Mechanisms are in place within the Bank to connect the oversight of the Board and the day to day functioning of the Bank's employees are intended to ensure that the Bank conducts its daily businesses in accordance with the Bank's objectives and policies and in compliance with the laws and regulations that govern the Bank's businesses. The Bank's risk management framework and governance structure are intended to provide comprehensive controls and ongoing management of its major risks.

Management reports

The Board received and reviewed regular reports from the management on key operational, finance, legal and compliance matters.

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DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

BUSINESS PLAN AND OUTLOOK FOR THE NEXT FINANCIAL YEAR

Business strategy for financial period ended 31 December 2011

BNP Paribas Malaysia's focus lies in wholesale banking where it is able to leverage on its parent's expertise to offer an extensive range of sophisticated products and solutions. The Bank's strategy since its start in June 2011 has been based on building a sustainable client franchise to whom the Bank can provide the above solutions. This was done by implementing a focused approach in marketing and onboarding new clients by targeting a select group of corporate including subsidiaries of multinationals, government and financial institutions as well as non bank financial institutions. Target clients are selected based on conservative risk and governance criteria as well as the value add the Bank can add with regards to the broader product mix and international network.

Outlook for 2012

In the context of the financial crisis and deleveraging of banks as well as new regulations impacting the financial industry, the Bank will maintain a very focused strategy in developing its business in Malaysia. The corporate activity will be prioritised towards core clients, advisory and transactional banking businesses. As for financial institutions, the Bank will continue to build upon its strong markets capabilities to service its clients and build long term partnerships. In view of the increasing prominence of Islamic finance and Malaysia's position as an international Islamic financial hub, the Group has also designated BNP Paribas Malaysia as its Islamic finance hub for the Asia-Pacific region. The Islamic finance business will be parked under a window of BNP Paribas Malaysia Berhad, under the Najmah's brand name. This business unit will focus on originating, structuring and marketing *Shariah*-compliant products for the Malaysian market as well as the Group's clients in the region.

RATINGS BY AN EXTERNAL RATING AGENCY

Details of the Bank's rating are as follow:

Name of rating agency Date of the rating Rating received

RAM Rating March 2012 Long term – AA₂ Services Berhad Short term – P1 ("RAM Ratings") Outlook – Stable

Rating classification description

RAM Ratings has assigned respective long- and short-term financial institution ratings of AA₂ and P1 to BNP Paribas Malaysia Berhad ("BNP Paribas Malaysia" or "the Bank"); the long-term rating has a stable outlook. The Bank is a wholly owned subsidiary of BNP Paribas S.A. ("BNP Paribas" or "the Group"); BNP Paribas is the world's second-largest provider of financial services, with an asset base valued at €2 trillion as at end-December 2011. Given that the Bank is a start-up company with no operating track record, the assigned ratings reflect BNP Paribas Malaysia's strong reliance on its parent in terms of resources, franchise and financial flexibility.

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DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

RATINGS BY AN EXTERNAL RATING AGENCY (CONTINUED)

A financial institution with a long term rating of AA has a strong capacity to meet its financial obligations. The financial institution is resilient against adverse changes in circumstances, economic conditions and/or operating environments.

A financial institution with a short term rating of P1 has a strong capacity to meet its short-term financial obligations. This is the highest short term financial institution rating assigned by RAM Ratings.

ULTIMATE HOLDING CORPORATION

The Directors regard BNP Paribas SA., a corporation incorporated in France, as the ultimate holding corporation of the Bank.

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DIRECTORS' REPORT FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

AUDITORS

The auditors, Messrs PricewaterhouseCoopers, have expressed their willingness to continue in office.

Signed on behalf of the Board of Directors in accordance with their resolution.

DATO ABDULLAH BIN MAT NOH DIRECTOR

DAYAKRISHNA VAIDYNATHA CHETTI DIRECTOR

Kuala Lumpur

(Incorporated in Malaysia)

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2011

| | <u>Note</u> | <u>2011</u> RM'000 |
|--|---------------------------------|--|
| ASSETS | | |
| Cash and short-term funds Deposits and placements with | 2 | 4,531 |
| banks and other financial institutions Derivative financial instruments Financial assets available-for-sale Loans and advances Statutory deposits with Bank Negara Malaysia Other assets Property, plant and equipment Intangible assets | 3 4 5 6 7 8 9 | 350,803 576 90,192 24,647 - 3,595 6,287 198 |
| Deferred tax assets | 11 | 4,304 |
| TOTAL ASSETS | | 485,133 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Deposits from customers Deposits and placements of banks and | 12 | 145,180 |
| other financial institutions Derivative financial instruments | 13 | 465 46 |
| Other liabilities | 4 14 | 46 10,255 |
| Total liabilities | | 155,946 |
| Share capital Reserves | 15 16 | 350,000 (20,813) |
| Shareholder's equity | | 329,187 |
| TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY | | 485,133 |
| COMMITMENTS AND CONTINGENCIES | 26 | 360,343 |

(Incorporated in Malaysia)

STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

| | <u>Note</u> | <u>2011</u> RM'000 |
|---|-------------|-----------------------|
| Interest income | 17 | 6,717 |
| Interest expense | 18 | (691) |
| Net interest income | | 6,026 |
| Other operating income | 19 | 1,372 |
| Operating expenses | 20 | (32,028) |
| Allowances for losses on loans and advances | 21 | (375) |
| Loss before taxation | | (25,005) |
| Taxation | 23 | 4,276 |
| Net loss for the financial period | | (20,729) |
| Other comprehensive income: | | |
| Financial assets available-for-sale - Net loss on revaluation of financial assets available-for-sale - Income tax relating to component of other comprehensive income | | (112) 28 |
| Other comprehensive loss, net of tax | | (84) |
| Total comprehensive loss | | (20,813) |

Company No. 918091

BNP PARIBAS MALAYSIA BERHAD

(Incorporated in Malaysia)

STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

| | Share <u>capital</u> RM'000 | Statutory reserve RM'000 | Fair value reserve - available- for-sale <u>securities</u> RM'000 | Retained <u>earnings</u> RM'000 | <u>Total</u> RM'000 |
|-----------------------------------|-----------------------------------|--------------------------------|--|---------------------------------------|------------------------|
| At date of incorporation | 350,000 | - | - | - | 350,000 |
| Net loss for the financial period | - | - | - | (20,729) | (20,729) |
| Other comprehensive loss | - | - | (84) | - | (84) |
| At 31 December 2011 | 350,000 | | (84) | (20,729) | 329,187 |

(Incorporated in Malaysia)

STATEMENT OF CASH FLOWS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

| | <u>Note</u> | <u>2011</u> RM'000 |
|---|-------------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Loss before taxation | | (25,005) |
| Adjustments for items not involving the movement of cash and cash equivalents: | | |
| Depreciation of property, plant and equipment Amortisation of intangible assets Unrealised gain on foreign exchange Unrealised gain on derivative financial instruments | 19 19 | 1,150 49 (5,555) (530) |
| OPERATING LOSS BEFORE WORKING CAPITAL CHANGES | | (29,891) |
| Increase in financial assets available for sale Increase in loans and advances Increase in other assets Increase in deposits from customers Increase in deposits and placements of banks and other financial institutions Increase in other liabilities | | (90,304) (24,647) (3,595) 150,735 465 10,255 |
| Cash generated from operating activities Income taxes paid | | 13,018 |
| Net cash generated from operating activities | | 13,018 |

(Incorporated in Malaysia)

STATEMENT OF CASH FLOWS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

| | <u>Note</u> | <u>2011</u> RM'000 |
|--|-------------|-----------------------|
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment Purchase of intangible assets | | (7,437) (247) |
| Net cash used in investing activities | | (7,684) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | | 5,334 |
| CASH AND CASH EQUIVALENTS AT INCORPORATION | | 350,000 |
| CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD | | 355,334 |
| ANALYSIS OF CASH AND CASH EQUIVALENTS | | |
| Cash and short term funds Deposits and placements with | 2 | 4,531 |
| banks and other financial institutions | 3 | 350,803 |
| | | 355,334 |

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the financial statements, unless otherwise stated.

A BASIS OF PREPARATION

The financial statements of the Bank have been prepared under historical cost convention unless otherwise indicated in this summary of significant accounting policies.

The financial statements comply with the Financial Reporting Standards ("FRS"), the Malaysian Accounting Standards Board ("MASB") Approved Accounting Standards in Malaysia for Entities Other than Private Entities, Bank Negara Malaysia ("BNM") Guidelines and the provisions of the Companies Act, 1965.

The preparation of financial statements in conformity with the provisions of the Companies Act, 1965, FRS and BNM Guidelines requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Bank's accounting policies. Although these estimates are based on the Directors' best knowledge of current events and actions, actual results may differ from estimates.

The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in accounting policy Note I.

(a) Standards, amendments to published standards and interpretations that are effective and applicable to the Bank.

The new accounting standards, amendments and improvements to published standards and interpretations that are effective for the Bank's financial period beginning on or after 1 January 2011 are as follows:

- Amendment to FRS 7 "Financial instruments: Disclosures improving disclosures about financial instruments"
- IC Interpretation 4 "Determining whether an arrangement contains a lease"
- Improvements to FRSs (2010)

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

A BASIS OF PREPARATION (CONTINUED)

(b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Bank but not yet effective.

The Bank will apply the new standards, amendments to standards and interpretations in the following period:

(i) Financial year beginning on 1 January 2012

In the next financial year, the Bank will be adopting the new IFRS-compliant framework, Malaysian Financial Reporting Standards ("MFRS"). MFRS 1 "First-time adoption of MFRS" provides for certain optional exemptions and certain mandatory exceptions for first-time MFRS adopters.

- MFRS 139 "Financial instruments: recognition and measurement" BNM
 has removed the transitional provision for banking institutions on loan
 impairment assessment and provisioning to comply with the MFRS 139
 requirements.
- The revised MFRS 124 "Related party disclosures" (effective from 1 January 2012) removes the exemption to disclose transactions between government-related entities and the government, and all other governmentrelated entities. The following new disclosures are now required for government related entities:
 - The name of the government and the nature of their relationship;
 - The nature and amount of each individually significant transactions; and
 - The extent of any collectively significant transactions, qualitatively or quantitatively.
- Amendments to IC Interpretation 14 "MFRS 119 The limit on a defined benefit assets, minimum funding requirements and their interaction" (effective from 1 July 2011) permits an entity to recognise the prepayments of contributions as an asset, rather than an expense in circumstances when the entity is subject to a minimum funding requirement and makes an early payment of contributions to meet those requirements.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

A BASIS OF PREPARATION (CONTINUED)

- (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Bank but not yet effective (continued)
 - (ii) Financial year beginning on/after 1 January 2013
 - MFRS 9 "Financial instruments classification and measurement of financial assets and financial liabilities" (effective from 1 January 2013) replaces the multiple classification and measurement models in MFRS 139 with a single model that has only two classification categories: amortised cost and fair value. The basis of classification depends on the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

The accounting and presentation for financial liabilities and for derecognising financial instruments has been relocated from MFRS 139, without change, except for financial liabilities that are designated at fair value through profit or loss ("FVTPL"). Entities with financial liabilities designated at FVTPL recognise changes in the fair value due to changes in the liability's credit risk directly in other comprehensive income ("OCI"). There is no subsequent recycling of the amounts in OCI to profit or loss, but accumulated gains or losses may be transferred within equity.

The guidance in MFRS 139 on impairment of financial assets and hedge accounting continues to apply.

- MFRS 13 "Fair value measurement" (effective from 1 January 2013) aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across MFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards. The enhanced disclosure requirements are similar to those in MFRS 7 "Financial instruments: Disclosures", but apply to all assets and liabilities measured at fair value, not just financial ones.
- Amendment to MFRS 7 "Financial instruments: Disclosures on transfers of financial assets" (effective from 1 July 2011) promotes transparency in the reporting of transfer transactions and improve users' understanding of the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitisation of financial assets.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

A BASIS OF PREPARATION (CONTINUED)

- (b) Standards, amendments to published standards and interpretations to existing standards that are applicable to the Bank but not yet effective (continued)
 - (ii) Financial year beginning on/after 1 January 2013 (continued)
 - Amendment to MFRS 101 "Financial statement presentation" (effective from 1 July 2012) requires entities to separate items presented in 'other comprehensive income' ("OCI") in the statement of comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. The amendments do not address which items are presented in OCI.
 - Amendment to MFRS 119 "Employee benefits" (effective from 1 January 2013) makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits, and to the disclosures for all employee benefits. Actuarial gains and losses will no longer be deferred using the corridor approach. MFRS 119 shall be withdrawn on application of this amendment.

The adoption of the above revised MASB accounting standards is not expected to have any significant financial impact on the results of the Bank except for MFRS9 where financial assets currently classified as available for sale would need to be reclassified and measured accordingly.

B FINANCIAL ASSETS AND LIABILITIES

(a) Loans and receivables

Loans and receivables include credit provided by the Bank and the Bank's share in syndicated loans, unless they are held for trading purposes.

Loans and receivables are initially measured at fair value or equivalent, which is usually the net amount disbursed at inception including directly attributable origination costs and certain types of fees or commission (syndication commission, commitment fees and handling charges) that are regarded as an adjustment to the effective interest rate on the loan.

Loans and receivables are subsequently measured at amortised cost. The income from the loan, representing interest plus transaction costs and fees/commission included in the initial value of the loan, is calculated using the effective interest method and taken to profit or loss over the life of the loan.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(a) Loans and receivables (continued)

Commission earned on financing commitments prior to the inception of a loan is deferred and included in the value of the loan when the loan is made.

Commission earned on financing commitments when the probability of drawdown is low, or when there is uncertainty as to the timing and amount of drawdowns, is recognised on a straight-line basis over the life of the commitment.

(b) Securities

(i) Categories of securities

Securities held by the Bank are classified into one of four categories.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss comprise of:

- financial assets held for trading purposes;
- financial assets that the Bank has designed, on initial recognition, at fair value through profit or loss using the fair value option available under FRS139.

Securities in this category are measured at fair value at the balance sheet date. Transaction costs are directly posted in the profit and loss account. Changes in fair value (excluding accrued interest on fixed-income securities) are presented in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss", along with dividends from variable-income securities and realised gains and losses on disposal.

Income earned on fixed-income securities classified into this category is shown under "Interest income" in the profit and loss account. Fair value incorporates an assessment of the counterparty risk on these securities.

- Loans and receivables

Securities with fixed or determinable payments that are not traded on an active market, apart from securities for which the owner may not recover almost all of its initial investment due to reasons other than credit deterioration, are classified as "Loans and receivables" if they do not meet the criteria to be classified as "Financial assets at fair value through profit or loss."

These securities are measured and recognised as described in Note B(a).

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

- (b) Securities (continued)
 - (i) Categories of securities (continued)

Securities held by the Bank are classified into one of four categories. (continued)

- Held-to-maturity financial assets

Held-to-maturity financial assets are investments with fixed or determinable payments and fixed maturity that the Bank has the intention and ability to hold until maturity. Hedges contracted to cover assets in this category against interest rate risk do not qualify for hedge accounting as defined in FRS139.

Assets in this category are accounted for at amortised cost using the effective interest method, which builds in amortisation of premium and discount (corresponding to the difference between the purchase price and redemption value of the asset) and acquisition costs (where material). Income earned from this category of assets is included in "Interest income" in the profit and loss account.

- Available-for-sale financial assets

Available-for-sale financial assets are fixed-income and variable-income securities other than those classified as "fair value through profit or loss" or "held-to-maturity" or "loans and receivables".

Assets included in the available-for-sale category are initially recorded at fair value plus transaction costs where material. At the balance sheet date, they are remeasured at fair value, with changes in fair value (excluding accrued interest) shown on a separate line in shareholders' equity, fair value reserve – available for sale securities. Upon disposal, these unrealised gains and losses are transferred from shareholders' equity to the profit and loss account, where they are shown on the line "Net gain/loss on available-for-sale financial assets".

Income recognised using the effective interest method for fixed-income available-for-sale securities is recorded under "Interest income" in the profit and loss account. Dividend income from variable-income securities is recognised under "Net gain/loss on available-for-sale financial assets" when the Bank's right to receive payment is established.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(c) Date of recognition for securities transactions

Securities classified as at fair value through profit or loss, held-to-maturity or available-forsale financial assets are recognised at the trade date.

Securities transactions are carried on the balance sheet until the Bank's rights to receive the related cash flows expire, or until the Bank has substantially transferred all the risks and rewards related to ownership of the securities.

(d) Foreign currency transactions

The methods used to account for assets and liabilities relating to foreign currency transactions entered into by the Bank, and to measure the foreign exchange risk arising on such transactions, depend on whether the asset or liability in question is classified as a monetary or a non-monetary item.

- Monetary assets and liabilities expressed in foreign currencies

Monetary assets and liabilities expressed in foreign currencies are translated into the functional currency of the relevant Bank entity at the closing rate. Translation differences are recognised in the profit and loss account, except for those arising from financial instruments designated as a cash flow hedge or a net foreign investment hedge, which are recognised in shareholders' equity.

- Non-monetary assets and liabilities expressed in foreign currencies

Non-monetary assets may be measured either at historical cost or at fair value. Non-monetary assets expressed in foreign currencies are translated using the exchange rate at the date of the transaction if they are measured at historical cost, and at the closing rate if they are measured at fair value.

Translation differences on non-monetary assets expressed in foreign currencies and measured at fair value (variable-income securities) are recognised in the profit and loss account if the asset is classified under "Financial assets at fair value through profit or loss", and in shareholders' equity if the asset is classified under "Available-for-sale financial assets", unless the financial asset in question is designated as an item hedged against foreign exchange risk in a fair value hedging relationship, in which case the translation difference is recognised in the profit and loss account.

BNP PARIBAS MALAYSIA BERHAD (Incorporated in Malaysia)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(e) Impairment of financial assets

Impairment of loans and receivables and held-to-maturity financial assets, provisions for financing and guarantee commitments

An impairment loss is recognised against loans and held-to-maturity financial assets where (i) there is objective evidence of a decrease in value as a result of an event occurring after inception of the loan or acquisition of the asset; (ii) the event affects the amount or timing of future cash flows; and (iii) the consequences of the event can be reliably measured. Loans are initially assessed for evidence of impairment on an individual basis, and subsequently on a portfolio basis. Similar principles are applied to financing and guarantee commitments given by the Bank, with the probability of drawdown taken into account in any assessment of financing commitments.

At an individual level, objective evidence that a financial asset is impaired includes observable data regarding the following events:

- the existence of accounts that are more than three months past due;
- knowledge or indications that the borrower meets significant financial difficulty, such that a risk can be considered to have arisen regardless of whether the borrower has missed any payments;
- concessions with respect to the credit terms granted to the borrower that the lender would not have considered had the borrower not been meeting financial difficulty.

The amount of the impairment is the difference between the carrying amount before impairment and the present value, discounted at the original effective interest rate of the asset, of those components (principal, interest, collateral, etc.) regarded as recoverable. Changes in the amount of impairment losses recognised in profit and loss account under "Allowances for losses on loans and advances". Any subsequent decrease in an impairment loss that can be related objectively to an event occurring after the impairment loss was recognised is credited to the profit and loss account, also under "Allowances for losses on loans and advances". Once an asset has been impaired, income earned on the carrying amount of the asset calculated at the original effective interest rate used to discount the estimated recoverable cash flows is recognised under "Interest income" in the profit and loss account.

Impairment losses on loans and receivables are usually recorded in a separate provision account which reduces the amount for which the loan or receivable was recorded in assets upon initial recognition. Provisions relating to off-balance sheet financial instruments, financing and guarantee commitments or disputes are recognised in liabilities. Impaired receivables are written off in whole or in part and the corresponding provision is reversed for the amount of the loss when all other means available to the Bank for recovering the receivables or guarantees have failed, or when all or part of the receivables have been waived.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(e) Impairment of financial assets

Impairment of loans and receivables and held-to-maturity financial assets, provisions for financing and guarantee commitments (continued)

Counterparties that are not individually impaired are risk-assessed on a portfolio basis with similar characteristics. This assessment draws upon an internal rating system based on historical data, adjusted as necessary to reflect circumstances prevailing at the balance sheet date. It enables the Bank to identify groups of counterparties which, as a result of events occurring since inception of the loans, have collectively acquired a probability of default at maturity that provides objective evidence of impairment of the entire portfolio, but without it being possible at that stage to allocate the impairment to individual counterparties. This assessment also estimates the amount of the loss on the portfolios in question, taking account of trends in the economic cycle during the assessment period. Changes in the amount of portfolio impairments are recognised in the profit and loss account under "Allowances for losses on loans and advances".

Based on the experienced judgement of the Bank's divisions or Risk Management, the Bank may recognise additional collective impairment provisions with respect to a given economic sector or geographic area affected by exceptional economic events. This may be the case when the consequences of these events cannot be measured with sufficient accuracy to adjust the parameters used to determine the collective provision recognised against affected portfolios of loans with similar characteristics.

Impairment of available-for-sale financial assets

Impairment of available-for-sale financial assets (which mainly comprise securities) is recognised on an individual basis if there is objective evidence of impairment as a result of one or more events occurring since acquisition.

In the case of variable-income securities quoted in an active market, the control system identifies securities that may be impaired on a long term basis and is based on criteria such as a significant decline in quoted price below the acquisition cost or a prolonged decline, which prompts the Bank to carry out an additional individual qualitative analysis. This may lead to the recognition of an impairment loss calculated on the basis of the quoted price.

In the case of fixed-income securities, impairment is assessed based on the same criteria applied to individually impaired loans and receivables.

Impairment losses taken against variable-income securities are recognised on the line "Net gain/loss on available-for-sale financial assets", and may not be reversed through the profit and loss account until these securities are sold. Any subsequent decline in fair value constitutes an additional impairment loss, recognised in the profit and loss account.

Impairment losses taken against fixed-income securities are recognised under "Allowances for losses on loans and advances", and may be reversed through the profit and loss account in the event of an increase in fair value that relates objectively to an event occurring after the last impairment was recognised.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(f) Reclassification of financial assets

The only authorised reclassifications of financial assets are the following:

- For a non-derivative financial asset which is no longer held for the purposes of selling it in the near-term, out of "Financial assets at fair value through profit or loss" and into:
 - "Loans and receivables" if the asset meets the definition for this category and the Bank has the intention and ability to hold the asset for the foreseeable future or until maturity; or
 - Other categories only under rare circumstances when justified and provided that the reclassified assets meet the conditions applicable to the host portfolio.
- Out of "Available-for-sale financial assets" and into:
 - "Loans and receivables" with the same conditions as set out above for "Financial assets at fair value through profit or loss;
 - "Held-to-maturity financial assets," for assets that have a maturity, or "Financial assets at cost," for unlisted variable-income assets.

Financial assets are reclassified at fair value, or at the value calculated by a model, on the reclassification date. Any derivatives embedded in the reclassified financial assets are recognised separately and changes in fair value are recognised through profit or loss.

After reclassification, assets are recognised according to the provisions applied to the host portfolio. The transfer price on the reclassification date is deemed to be the initial cost of the asset for the purpose of determining any impairment.

In the event of reclassification from "available-for-sale financial assets" to another category, gains or losses previously recognised through equity are amortised to profit or loss over the residual life of the instrument using the effective interest rate method.

Any upward revisions to the estimated recoverable amounts are recognised through an adjustment to the effective interest rate as of the date on which the estimate is revised. Downward revisions are recognised through an adjustment to the financial asset's carrying amount.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(g) Derivative instruments and hedge accounting

All derivative instruments are recognised in the balance sheet on the trade date at the transaction price, and are remeasured to fair value on the balance sheet date.

Derivatives held for trading purposes

Derivatives held for trading purposes are recognised in the balance sheet in "Derivative financial asset" when their fair value is positive, and in "Derivative financial liability" when their fair value is negative. Realised and unrealised gains and losses are recognised in the profit and loss account on the line "Other operating income".

Derivatives and hedge accounting

Derivatives contracted as part of a hedging relationship are designated according to the purpose of the hedge.

Fair value hedges are particularly used to hedge interest rate risk on fixed rate assets and liabilities, both for identified financial instruments (securities, debt issues, loans, borrowings) and for portfolios of financial instruments (in particular, demand deposits and fixed rate loans).

Cash flow hedges are particularly used to hedge interest rate risk on floating-rate assets and liabilities, including rollovers, and foreign exchange risks on highly probable forecast foreign currency revenues.

At the inception of the hedge, the Bank prepares formal documentation which details the hedging relationship, identifying the instrument, or portion of the instrument, or portion of risk that is being hedged, the hedging strategy and the type of risk hedged, the hedging instrument, and the methods used to assess the effectiveness of the hedging relationship. On inception and at least quarterly, the Bank assesses, in consistency with the original documentation, the actual (retrospective) and expected (prospective) effectiveness of the hedging relationship. Retrospective effectiveness tests are designed to assess whether actual changes in the fair value or cash flows of the hedging instrument and the hedged item are within a range of 80% to 125%. Prospective effectiveness tests are designed to ensure that expected changes in the fair value or cash flows of the derivative over the residual life of the hedge adequately offset those of the hedged item. For highly probable forecast transactions, effectiveness is assessed largely on the basis of historical data for similar transactions.

The accounting treatment of derivatives and hedged items depends on the hedging strategy.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

- (g) Derivative instruments and hedge accounting (continued)
 - Derivatives and hedge accounting (continued)

In a fair value hedging relationship, the derivative instrument is remeasured at fair value in the balance sheet, with changes in fair value recognise in profit or loss in "Net gain/loss on financial instruments at fair value through profit or loss", symmetrically with the remeasurement of the hedged item to reflect the hedged risk. In the balance sheet, the fair value remeasurement of the hedged component is recognised in accordance with the classification of the hedged item in the case of a hedge of identified assets and liabilities, or under "Remeasurement adjustment on interest rate risk hedged portfolios" in the case of a portfolio hedging relationship.

If a hedging relationship ceases or no longer fulfils the effectiveness criteria, the hedging instrument is transferred to the trading book and accounted for using the treatment applied to this category. In the case of identified fixed-income instruments, the remeasurement adjustment recognised in the balance sheet is amortised at the effective interest rate over the remaining life of the instrument. In the case of interest rate risk hedged fixed-income portfolios, the adjustment is amortised on a straight-line basis over the remainder of the original term of the hedge. If the hedged item no longer appears in the balance sheet, in particular due to prepayments, the adjustment is taken to the profit and loss account immediately.

In a cash flow hedging relationship, the derivative is measured at fair value in the balance sheet, with changes in fair value taken to shareholders' equity on a separate line, "Cash flow hedge reserve". The amounts taken to shareholders' equity over the life of the hedge are transferred to the profit and loss account under "Net interest income" as and when the cash flows from the hedged item impact profit or loss. The hedged items continue to be accounted for using the treatment specific to the category to which they belong.

If the hedging relationship ceases or no longer fulfils the effectiveness criteria, the cumulative amounts recognised in shareholders' equity as a result of the remeasurement of the hedging instrument remain in equity until the hedged transaction itself impacts profit or loss, or until it becomes clear that the transaction will not occur, at which point they are transferred to the profit and loss account. If the hedged item ceases to exist, the cumulative amounts recognised in shareholders' equity are immediately taken to the profit and loss account.

Whatever the hedging strategy used, any ineffective portion of the hedge is recognised in the profit and loss account under "Other operating income".

Hedges of net foreign currency investments in subsidiaries and branches are accounted for in the same way as cash flow hedges. Hedging instruments may be currency derivatives or any other non-derivative financial instrument.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

- (g) Derivative instruments and hedge accounting (continued)
 - Embedded derivatives

Derivatives embedded in hybrid financial instruments are separated from the value of the host contract and accounted for separately as a derivative if the hybrid instrument is not recorded as a financial asset or liability at fair value through profit or loss, and if the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract.

(h) Determination of fair value

Financial assets and liabilities classified as fair value through profit or loss, and financial assets classified as available-for-sale, are measured and accounted for at fair value upon initial recognition and at subsequent dates. Fair value is defined as the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. On initial recognition, the value of a financial instrument is generally the transaction price (i.e. the value of the consideration paid or received).

Fair value is determined:

- based on quoted prices in an active market; or
- using valuation techniques involving:
 - mathematical calculation methods based on accepted financial theories; and
 - parameters derived in some cases from the prices of instruments traded in active markets, and in others from statistical estimates or other quantitative methods resulting from the absence of an active market.

Whether or not a market is active is determined on the basis of a variety of factors. Characteristics of an inactive market include a significant decline in the volume and level of trading activity in identical or similar instruments, the available prices vary significantly over time or among market participants or observed transaction prices are not current.

Use of quoted prices in an active market

If quoted prices in an active market are available, they are used to determine fair value. These represent directly quoted prices for identical instruments.

Use of models to value unquoted financial instruments

The majority of over-the-counter derivatives are traded in active markets. Valuations are determined using generally accepted models (discounted cash flows, Black & Scholes model, interpolation techniques) based on quoted market prices for similar instruments or underlyings.

Some financial instruments, although not traded in an active market, are valued using methods based on observable market data.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(h) Determination of fair value (continued)

These models use market parameters calibrated on the basis of observable data such as yield curves, implicit volatility layers of options, default rates, and loss assumptions.

The valuation derived from models is adjusted for liquidity and credit risk. Starting from valuations derived from median market prices, price adjustments are used to value the net position in each financial instrument at bid price in the case of short positions, or at asking price in the case of long positions. Bid price is the price at which a counterparty would buy the instrument, and asking price is the price at which a seller would sell the same instrument.

Similarly, a counterparty risk adjustment is included in the valuation derived from the model in order to reflect the credit quality of the derivative instrument.

The margin generated when these financial instruments are traded is taken to the profit and loss account immediately.

Other illiquid complex financial instruments are valued using internally-developed techniques that are entirely based on data or on partially non observable active markets.

In the absence of observable inputs, these instruments are measured on initial recognition in a way that reflects the transaction price, regarded as the best indication of fair value. Valuations derived from these models are adjusted for liquidity risk and credit risk.

The margin generated when these complex financial instruments are traded (day one profit) is deferred and taken to the profit and loss account over the period during which the valuation parameters are expected to remain non-observable. When parameters that were originally non-observable become observable, or when the valuation can be substantiated in comparison with recent similar transactions in an active market, the unrecognised portion of the day one profit is released to the profit and loss account.

Lastly, the fair value of unlisted equity securities is measured in comparison with recent transactions in the equity of the company in question carried out with an independent third party on an arm's length basis. If no such points of reference are available, the valuation is determined either on the basis of generally accepted practices (EBIT or EBITDA multiples) or of the Bank's share of net assets calculated using the most recent information available.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(i) Income and expenses arising from financial assets and financial liabilities

Income and expenses arising from financial instruments measured at amortised cost and from fixed income securities classified in "Available-for-sale financial assets" are recognised in the profit and loss account using the effective interest method.

The effective interest rate is the rate that exactly discounts estimated future cash flows through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the asset or liability in the balance sheet. The effective interest rate calculation takes account of all fees received or paid that are an integral part of the effective interest rate of the contract, transaction costs, and premiums and discounts.

The method used by the Bank to recognise service-related commission income and expenses depends on the nature of the service. Commission treated as an additional component of interest is included in the effective interest rate, and is recognised in the profit and loss account in "Net interest income". Commission payable or receivable on execution of a significant transaction is recognised in the profit and loss account in full on execution of the transaction, under "Commission income and expense". Commission payable or receivable for recurring services is recognised over the term of the service, also under "Commission income and expense".

Commission received in respect of financial guarantee commitments is regarded as representing the fair value of the commitment. The resulting liability is subsequently amortised over the term of the commitment, under commission income in "Other operating income".

External costs that are directly attributable to an issue of new shares are deducted from equity net of all related taxes.

(j) Allowance for losses on loans and advances

Allowance for losses on loans and advances includes movements in provisions for impairment of fixed-income securities and loans and receivables due from customers and credit institutions, movements in financing and guarantee commitments given, losses on irrecoverable loans and amounts recovered on loans written off. This caption also includes impairment losses recorded with respect to default risk incurred on counterparties for overthe-counter financial instruments, as well as expenses relating to fraud and to disputes inherent to the financing business.

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

B FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(k) Derecognition of financial assets and financial liabilities

The Bank derecognises all or part of a financial asset either when the contractual rights to the cashflows from the asset expire or when the Bank transfers the contractual rights to the cash flows from the asset and substantially all the risks and rewards of ownership of the asset. Unless these conditions are fulfilled, the Bank retains the asset in its balance sheet and recognises a liability for the obligation created as a result of the transfer of the asset.

The Bank derecognises all or part of a financial liability when the liability is extinguished in full or in part.

(I) Offsetting financial assets and financial liabilities

A financial asset and a financial liability are offset and the net amount presented in the balance sheet if, and only if, the Bank has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Repurchase agreements and derivatives traded with clearing houses that meet the two criteria set out in the accounting standard are offset in the balance sheet.

C PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS

Property, plant and equipment and intangible assets shown on the balance sheet comprise assets used in operations. Assets used in operations are those used in the provision of services or for administrative purposes, and include non-property assets leased by the Bank as lessor under operating leases.

Software developed internally by the Bank that fulfils the criteria for capitalisation is capitalised at direct development cost, which includes external costs and the labour costs of employees directly attributable to the project.

Subsequent to initial recognition, property, plant and equipment and intangible assets are measured at cost less accumulated depreciation or amortisation and any impairment losses.

The depreciable amount of property, plant and equipment and intangible assets is calculated after deducting the residual value of the asset. Only assets leased by the Bank as lessor under operating leases are presumed to have a residual value, as the useful life of property, plant and equipment and intangible assets used in operations is generally the same as their economic life.

Property, plant and equipment and intangible assets are depreciated or amortised using the straightline method over the useful life of the asset. Depreciation and amortisation expense is recognised in the profit and loss account under "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

C PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS (CONTINUED)

Where an asset consists of a number of components that may require replacement at regular intervals, or that have different uses or different patterns of consumption of economic benefits, each component is recognised separately and depreciated using a method appropriate to that component.

The depreciation is made at the following rates:

| Leasehold property | 6 years |
|----------------------------------|---------|
| Office equipment and machinery | 20% |
| Furniture, fixtures and fittings | 20% |
| Computer equipment and software | 33.33% |
| Computer hardware | 20% |

Software maintenance costs are expensed as incurred. However, expenditure that is regarded as upgrading the software or extending its useful life is included in the initial acquisition or production cost.

Depreciable property, plant and equipment and intangible assets are tested for impairment if there is an indication of potential impairment at the balance sheet date. Non-depreciable assets are tested for impairment at least annually, using the same method as for goodwill allocated to cash-generating units.

If there is an indication of impairment, the new recoverable amount of the asset is compared with the carrying amount. If the asset is found to be impaired, an impairment loss is recognised in the profit and loss account. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. Impairment losses are taken to the profit and loss account in "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Gains and losses on disposals of property, plant and equipment and intangible assets used in operations are recognised in the profit and loss account in "Net gain on non-current assets".

(Incorporated in Malaysia)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

D LESSEE ACCOUNTING

Leases contracted by the Bank as lessee are categorised as either finance leases or operating leases.

Finance leases

A finance lease is treated as an acquisition of an asset by the lessee, financed by a loan. The leased asset is recognised in the balance sheet of the lessee at the lower of its fair value or the present value of the minimum lease payments calculated at the interest rate implicit in the lease. A matching liability, equal to the fair value of the leased asset or the present value of the minimum lease payments, is also recognised in the balance sheet of the lessee. The asset is depreciated using the same method as that applied to owned assets, after deducting the residual value from the amount initially recognised, over the useful life of the asset. The lease obligation is accounted for at amortised cost.

Operating leases

The asset is not recognised in the balance sheet of the lessee. Lease payments made under operating leases are taken to the profit and loss account of the lessee on a straight-line basis over the lease term.

E EMPLOYEE BENEFITS

Short term benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the period in which the associated services are rendered by employees of the Bank. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences, and short term non-accumulating compensated absences such as sick leave are recognised when the absences occur.

Defined contribution plans

Defined contribution plans are post-employment benefit plans under which the Bank pays fixed contributions into separate entities or funds and will have no legal or constructive obligation to pay further contributions if any of the funds do not hold sufficient assets to pay all employee benefits relating to employee services in the current and preceding financial years. Such contributions are recognised as an expense in the income statement as incurred. As required by law, companies in Malaysia make such contributions to the Employees Provident Fund ("EPF").

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SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

E EMPLOYEE BENEFITS (CONTINUED)

Employee leave entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

F PROVISIONS RECORDED UNDER LIABILITIES

Provisions recorded under liabilities (other than those relating to financial instruments, employee benefits and insurance contracts) mainly relate to restructuring, claims and litigation, fines and penalties, and tax risks.

A provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of such obligations is discounted, where the impact of discounting is material, in order to determine the amount of the provision.

G CURRENT AND DEFERRED TAX

Current tax expense is determined according to the Malaysian tax laws and includes all taxes based upon the taxable profits.

Deferred tax is recognised in full, using the liability method, on temporary differences arising between the amount attributed to assets and liabilities for tax purposes and their carrying amounts in the financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of transaction affects neither accounting nor taxable profit and loss.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences or unused tax losses can be utilised.

Deferred income tax related to fair value re-measurement of available-for-sale securities, which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the income statement together with the deferred gain or loss.

Deferred tax is determined using tax rates (and tax laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or deferred tax liability is settled.

(Incorporated in Malaysia)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

H CASH FLOW STATEMENT

The cash and cash equivalents balance is composed of the net balance of cash accounts and accounts with central banks, and the net balance of interbank demand loans and deposits.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the Bank's operations, including cash flows related to investment property, held-to-maturity financial assets and negotiable certificates of deposit.

Changes in cash and cash equivalents related to investing activities reflect cash flows resulting from acquisitions and disposals of property, plant and equipment excluding investment property and property held under operating leases.

Changes in cash and cash equivalents related to financing activities reflect the cash inflows and outflows resulting from transactions with shareholders, cash flows related to bonds and subordinated debt, and debt securities (excluding negotiable certificates of deposit).

I CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Preparation of the financial statements requires managers of core businesses and corporate functions to make assumptions and estimates that are reflected in the measurement of income and expense in the profit and loss account and of assets and liabilities in the balance sheet, and in the disclosure of information in the notes to the financial statements. This requires the managers in question to exercise their judgement and to make use of information available at the date of the preparation of the financial statements when making their estimates. The actual future results from operations where managers have made use of estimates may in reality differ significantly from those estimates, mainly according to market conditions. This may have a material effect on the financial statements.

(a) Fair value of financial instruments

The fair values of securities that are not traded in an active market are determined using valuation techniques based on assumptions of market conditions existing at the balance sheet date, including reference to quoted market prices and independent dealer quotes for similar securities and discounted cash flows method.

Where the fair values of financial assets and financial liabilities recorded on the balance sheet cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The input to these models is taken from observable markets where possible but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include consideration of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

Company No. 918091 T

BNP PARIBAS MALAYSIA BERHAD

(Incorporated in Malaysia)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

I CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

(b) Allowance for losses on loans and advances

The Bank makes allowance for losses on loans and advances based on assessment of recoverability. Whilst management is guided by the relevant BNM guidelines, management makes judgement on the future and other key factors in respect of the recovery of loans and advances. Among the factors considered are the net realisable value of the underlying collateral value, the viability of the customer's business model, the capacity to generate sufficient cash flow to service debt obligations and the aggregate amount and ranking of all other creditor claims.

| Company | No. |
|---------|-----|
| 918091 | Т |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011

1 GENERAL INFORMATION

The Bank is a limited liability company, incorporated and domiciled in Malaysia. The Bank was incorporated on 13 October 2010 and started its operations in Malaysia on 1 June 2011. The registered office and the principal place of business of the Bank is located at Vista Tower, Level 48A, The Intermark, 348 Jalan Tun Razak, 50400 Kuala Lumpur.

The Bank is a wholly-owned subsidiary of BNP Paribas SA, a body corporate incorporated in France and is the ultimate holding company of the Bank.

The principal activities of the Bank are banking and related financial services. There have been no significant changes in the nature of the principal activities during the financial period.

2 CASH AND SHORT-TERM FUNDS

Licensed banks

3

| ONOTIVING CHOICE FERMIT GIVES | <u>2011</u> RM'000 |
|---|-----------------------|
| Cash and balances with banks and other financial institutions Money at call and deposit placements maturing within one month | 4,531 |
| | 4,531 |
| DEPOSITS AND PLACEMENTS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS | |

350,803

Company No. 918091 T

BNP PARIBAS MALAYSIA BERHAD

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

4 DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are off-balance sheet financial instruments whose values change in response to changes in prices or rates (such as foreign exchange rates, interest rates and security prices) of the underlying instruments. These instruments allow the Bank transfer, modify or reduce its foreign exchange and interest rate risks via hedge relationships. Most of Bank's derivative trading activities relate to deals with customers which are normally laid off with counterparties. The Bank may also take positions with the expectation of profiting from favourable movements in prices, rates on indices. Also included under this heading are any derivatives which do not meet hedging requirements

| Notional | | Fair values |
|---------------|------------------------------|---|
| <u>amount</u> | <u>Assets</u> | <u>Liabilities</u> |
| RM'000 | RM'000 | RM'000 |
| | | |
| | | |
| 14,869 | 100 | 1 |
| 194,784 | 385 | 45 |
| | | |
| 209,653 | 485 | 46 |
| | | |
| 100,000 | 91 | - |
| 100,000 | 91 | - |
| | | |
| 309,653 | 576 | 46 |
| | 14,869 194,784 209,653 | amount RM'000 Assets RM'000 14,869 100 194,784 385 385 209,653 485 485 100,000 91 100,000 91 91 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

| FINAN | CIAL ASSETS AVAILABLE-FOR-SALE | <u>2011</u> RM'000 |
|--------------|--|---|
| <u>Unquo</u> | ted securities (in Malaysia) | |
| Private | debt securities | 90,192 |
| Allowa | nce for impairment losses | 90,192 |
| | | 90,192 |
| LOANS | S AND ADVANCES | |
| (i) | Loans and advances analysed by type of loan are as follows: | |
| | Revolving credits | 25,022 |
| | Less: Allowance for losses on loans and advances: - Individual assessment - Collective assessment | 25,022 |
| | Total net loans and advances | 24,647 |
| (ii) | The maturity structure of loans and advances are as follows: | |
| | Maturity within - one year - one year to three years - three years to five years - over five years | 25,022 - - - - 25,022 |
| | Unquoi Private Allowar LOANS (i) | are as follows: Revolving credits Less: Allowance for losses on loans and advances: - Individual assessment - Collective assessment Total net loans and advances (ii) The maturity structure of loans and advances are as follows: Maturity within - one year - one year - one year to three years - three years to five years |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

| 6 | LOANS | AND ADVANCES (CONTINUED) | <u>2011</u> RM'000 |
|---|-------|--|-----------------------|
| | (iii) | Loans and advances analysed by type of customers are as follows: | |
| | | Domestic business enterprises - Others | 25,022 |
| | (iv) | Loans and advances analysed by interest sensitivity are as follows: | |
| | | Variable rate - Cost-plus | 25,022 |
| | (v) | Loans and advances analysed by their economic purpose are as follows: | |
| | | Electricity, gas and water | 25,022 |
| | (vi) | Loans and advances analysed by their geographical distribution are as follows: | |
| | | In Malaysia | 25,022 |
| | (vii) | Impaired loans | |
| | | (a) Movements in impaired loans and advances are as follows: | |
| | | At 1 January Classified as impaired during | - |
| | | the financial period Reclassified as performing during the | - |
| | | financial period Amount recovered Amount written off | - - - |
| | | At 31 December Individual assessment allowance | |
| | | Net impaired loans and advances | - |
| | | Ratio of net impaired loans and advances to net loans and advances | 0.00% |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

6 LOANS AND ADVANCES (CONTINUED)

2011 RM'000

(vii) Impaired loans (continued)

(b) Movements in allowance for impaired loans and advances are as follows:

Individual assessment allowance

| At 1 January Allowance made during the financial period Amount recovered Amount written off | |
|---|--|
| At 31 December | |

Collective assessment allowance

| At 1 January Allowance made during the financial period Write back made during the financial period | - 375 - |
|---|---------------|
| At 31 December | 375 |
| | |

| As | % | of | gro | SS | loa | ns | an | d a | ad۱ | /ar | ces | S | less |
|-----|-----|-----|-----|-----|-----|----|-----|-----|------|-----|-----|---|------|
| ind | div | idι | ıal | ass | ess | sm | ent | а | llον | va | nce | | |

1.50%

7 STATUTORY DEPOSITS WITH BNM

The non-interest bearing statutory deposits are maintained with BNM in compliance with Section 37(1)(c) of the Central Bank of Malaysia Act, 1958 (revised 1994), the amount of which is determined at set percentages of total eligible liabilities.

As of 31 December 2011, the Bank has RM nil statutory deposits with BNM.

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

8 OTHER ASSETS

| 0 | OTTER ASSETS | | | | | <u>2011</u> RM'000 |
|---|--|--|---|---|---------------------------------|------------------------|
| | Other debtors, deposits and | prepayments | | | | 3,595 |
| 9 | PROPERTY, PLANT AND E | QUIPMENT | | | | |
| | <u>2011</u> | Office equipment and <u>machinery</u> RM'000 | Renovation and installation RM'000 | Furniture fixtures and <u>fittings</u> RM'000 | Computer equipment RM'000 | <u>Total</u> RM'000 |
| | Cost | | | | | |
| | At incorporation Additions At 31 December | 2,042 ———————————————————————————————————— | 3,213 3,213 | 1,293 ———————————————————————————————————— | 889 ——— 889 | 7,437 |
| | Accumulated depreciation | | | | | ==== |
| | At incorporation Charge for the financial period | 323 | - 449 | 200 | - 178 | - 1,150 |
| | At 31 December | 323 | 449 | 200 | 178 | 1,150 |
| | Net book value | | | | | |
| | At 31 December | 1,719 | 2,764 | 1,093 | 711 | 6,287 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

10 INTANGIBLE ASSETS

| INTANOIDEE AGGETG | Computer <u>software</u> RM'000 | <u>Total</u> RM'000 |
|---|---------------------------------------|------------------------|
| 2011 | KWI 000 | RIVI 000 |
| Cost | | |
| At incorporation Additions | 247 | 247 |
| At 31 December | 247 | 247 |
| Accumulated depreciation | | |
| At incorporation Charge for the financial period At 31 December | 49 49 | 49 |
| Net book value | | |
| At 31 December | 198 ====== | 198 |

11 DEFERRED TAX ASSETS/(LIABILITIES)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The following amounts, determined after appropriate offsetting, are shown in the statement of financial position.

| | <u>2011</u> RM'000 |
|--|-----------------------------------|
| Tax losses Collective assessment allowance Excess of depreciation over capital allowances Provisions Financial assets available-for-sale | 4,002 94 (414) 594 28 |
| Deferred tax assets/(liabilities) | 4,304 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

11 DEFERRED TAX ASSETS/(LIABILITIES) (CONTINUED)

The movements in deferred tax assets and liabilities during the financial period comprise the following:

| | Collective assessment allowance RM'000 | Excess of depreciation over capital allowances RM'000 | Financial assets available- for-sale RM'000 | Provisions RM'000 | Tax <u>losses</u> RM'000 | <u>Total</u> RM'000 |
|------------------------------------|---|---|---|----------------------|--------------------------------|------------------------|
| <u>2011</u> | | | | | | |
| At incorporation Charged to income | - | - | - | - | - | - |
| statement | 94 | (414) | - | 594 | 4,002 | 4,276 |
| Charged to reserve | | | 28 | | | 28 |
| At 31 December | 94 | (414) | 28 | 594 | 4,002 | 4,304 |

12 DEPOSITS FROM CUSTOMERS

(i) Deposits from customers analysed by type of deposits

| are as follows: | <u>2011</u> RM'000 |
|---|-----------------------|
| Demand deposits Fixed deposits | 4,009 141,171 |
| | 145,180 |
| Maturity structure of fixed deposits is as follows: | |
| Due within six months Six months to one year More than one year | 145,180 |
| | 145,180 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

12 DEPOSITS FROM CUSTOMERS (CONTINUED)

| (ii) | Deposits from customers analysed by type of customers are as follows: | |
|----------------|---|-------------------|
| | | <u>2011</u> RM |
| | Business enterprises Others | 124,173 21,007 |
| | | 145,180 |
| | | |
| | OSITS AND PLACEMENTS OF BANKS AND OTHER IANCIAL INSTITUTIONS | |
| Othe | er financial institutions | 465 |
| | | |
| \triangle TU | IED I IADII ITIEC | |

14 OTHER LIABILITIES

13

| Other payables | 2,010 |
|----------------------|--------|
| Accruals and charges | 8,245 |
| | 10,255 |

600,000

350,000

15 SHARE CAPITAL

| Authorised: 600,000,000 ordinary shares of RM1 each At incorporation/ 31 December | |
|--|--|
| Issued and fully paid: 350,000,000 ordinary shares of RM1 each At incorporation/ 31 December | |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

16 RESERVES

- (i) The statutory reserve is maintained in compliance with Section 36 of the Banking and Financial Institutions Act 1989 and is not distributable as cash dividends.
- (ii) Fair value reserve available for sale securities represent the unrealised fair value gain or loss on available for sale securities

Movement of the fair value reserve of available-for-sale securities is as follows:

| | Movement of the fair value reserve of available-for-sale securities is as follow | VS: |
|----|---|-----------------------|
| | | <u>2011</u> RM'000 |
| | At 1 January | - |
| | Unrealised loss on financial assets available-for-sale Deferred taxation | (112) 28 |
| | Net change in revaluation reserve of financial assets available-for-sale | (84) |
| | At 31 December | (84) |
| 17 | INTEREST INCOME | |
| | Loans and advances - Interest income other than recoveries from impaired loans - Recoveries from impaired loans | 1,345 |
| | Money at call and placements with financial institutions Financial assets | 4,527 |
| | - Available-for-sale | 845 |
| | | 6,717 |
| | | |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

| 18 | INTEREST EXPENSE | |
|----|---|-----------------------|
| | | <u>2011</u> RM'000 |
| | Deposits from customers | 534 |
| | Deposits and placements of banks and other financial institutions | 157 |
| | | 691 |
| | | |
| 19 | OTHER OPERATING INCOME | |
| | Fee income: Guarantee fees Other fee income | 39 |
| | | 41 |
| | Derivatives: - Realised loss - Unrealised gain | (2,973) 530 |
| | Realised loss from held for trading | (364) |
| | Other income: | |
| | Foreign exchange gainRealised lossUnrealised gain | (1,417) 5,555 |
| | | 1,372 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

20 OPERATING EXPENSES

| OPERATING EXPENSES | <u>2011</u> RM'000 |
|---|--------------------------------------|
| Personnel costs: - Wages, salaries and bonuses - Defined contribution retirement plan - Social security costs - Recruitment fees | 9,035 1,378 14 6,924 |
| - Other staff related expenses | 790 18,141 |
| Establishment costs: - Share of information technology costs - Rental of premises - Depreciation of property plant and equipment - Amortisation of intangible assets - Others | 471 1,149 1,150 49 2,738 |
| Marketing expenses | 5,557 |
| - Advertising - Others | 1,112 565 1,677 |
| Administration and general expenses: - Communication and transportation - Legal and professional fees - Other general expenses | 430 3,663 2,560 |
| | 6,653 |
| The above expenditure includes the following statutory disclosures: | |
| Directors' remuneration (Note 22) Auditors' remuneration: - audit fees | 2,470 85 |
| | |

The remuneration attributable to the Managing Director of the Bank, including benefits-in-kind during the period amounted to RM 1,803,000.

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

21 ALLOWANCES FOR LOSSES ON LOANS AND ADVANCES

| | <u>2011</u> RM'000 |
|---|-----------------------|
| Allowance for losses on loans and advances: | |
| (a) Individual assessment allowance - Made during the financial period - Written off - Written back | - - - |
| (b) Collective assessment allowance - Made during the financial period - Written back | 375 - |
| Bad debts on loans and advances - Recovered | - |
| | 375 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

22 DIRECTORS' REMUNERATION

| | | Benefits- In-kind | | |
|---------------------------------------|------------------------|-------------------------|-----------------|-----------------|
| | | (based on an | | |
| | Salary and | estimated | | |
| | other | monetary | Donus | Total |
| | remuneration RM'000 | <u>value)</u> RM'000 | Bonus RM'000 | Total RM'000 |
| | KIVI 000 | KIVI 000 | KIVI 000 | KIVI 000 |
| Managing Director/ Executive Director | 909 | 255 | 639 | 1,803 |
| | | | | |
| | | Benefits- | | |
| | | In-kind | | |
| | | (based on an | | |
| | | estimated | | |
| | Fees | monetary | | |
| | remuneration | <u>value)</u> | Others | Total |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Non-Executive Directors | 667 | - | - | 667 |
| | | | | |

The details of the Directors of the Bank in office, and interest in shares and shares options during the financial period are disclosed in the Directors' Report.

The number of Directors of the Bank whose total remuneration during the financial period fell within the following bands is analysed below:

| | <u>2011</u> |
|---|-------------|
| Executive Directors Above RM500,000 | 1 |
| RM300,000 – RM500,000 | - |
| RM100,000 - RM299,000 | - |
| Non-Executive Directors Above PM100 000 | 2 |
| Above RM100,000 RM50,000 – RM100,000 | - |
| RM1 - RM49,999 | - |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

23 TAXATION

| | | <u>2011</u> RM'000 |
|-----|---|-----------------------|
| (a) | Tax expense for the financial period | |
| | Current period tax - Malaysian income tax - Over provision in respect of prior period | - - - |
| | Deferred tax - Origination and reversal of temporary differences (Note 11) | 4,276 |
| | | 4,276 |

(b) Numerical reconciliation of income tax expense

The explanation on the relationship between tax expense and profit before tax is as follows:

| | <u>2011</u> RM'000 |
|--|-----------------------|
| Profit before taxation | (25,005) |
| Tax calculated at a tax rate of 25% Expenses not deductible for tax purposes Over provision in respect of prior period Other temporary differences not recognised in prior periods | (6,251) 1,975 - |
| Tax expense | (4,276) |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

24 SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES

The related parties of, and their relationship with the Bank, are as follows:

| Name of related parties | Relationship |
|---|--|
| BNP Paribas, Paris BNP Paribas, Doha BNP Paribas, Tokyo BNP Paribas, Canada BNP Paribas, New York BNP Paribas, Hong Kong BNP Paribas, London BNP Paribas, Abu Dhabi BNP Paribas, Singapore BNP Paribas, Geneva BNP Paribas, Mumbai BNP Paribas, Vietnam | Ultimate holding corporation Fellow subsidiary |

Key management personnel

Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Bank either directly or indirectly. The key management personnel of the Bank includes all the Directors and members of the Management Committee.

Set out below are other significant related party transactions and balances.

| | | 2011 Key |
|---|-------------------------------|-----------------------------------|
| | Related entities RM'000 | management personnel RM'000 |
| Significant related party transactions of the Bank: | TAW 000 | 11111000 |
| Income | | |
| Interest on fixed deposit | 4 | - |
| | 4 | - - |
| Expense | | |
| Interest on current deposit Interest on fixed deposit Share of information technology costs | 9 37 471 | - - |
| Directors' remuneration | - | 2,470 |
| | 517 | 2,470 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

24 SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

| | | 2011 |
|-------------------------------------|----------------|-----------------|
| | Ultimate | |
| | holding | Related |
| | <u>company</u> | <u>entities</u> |
| | RM'000 | RM'000 |
| Related party balances of the Bank: | | |
| Amount due from | | |
| Current deposit | - | 21,286 |
| Cash and short-term funds | 1,174 | 689 |
| | 1,174 | 21,975 |
| | | |
| Amount due to | | |
| Current deposit | 7 | - |
| Fixed deposit | 1,000 | - |
| | 1,007 | |
| | | |

Transactions with related parties are aggregated because these transactions are similar in nature and no single transaction with these parties is significant enough to warrant separate disclosure.

Key management compensation:

| | <u>2011</u> RM'000 |
|--|-----------------------|
| Salaries and other short-term employee benefits Defined contribution plan | 2,113 340 |
| | 2,453 |

Included in the above is the Executive Director's compensation which is disclosed in Note 22.

| Company | No. |
|---------|-----|
| 918091 | Т |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

24 SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

Credit exposures arising from transactions with connected parties

Credit exposures with connected parties as per BNM's revised "Guidelines on Credit Transactions and Exposures with Connected Parties", which became effective on 1 January 2011, are as follows:

| | <u>2011</u> RM'000 |
|---|-----------------------|
| Outstanding credit exposures with connected parties | |
| Percentage of outstanding credit exposures to connected parties as proportion of total credit exposures | |
| Percentage of outstanding credit exposures with connected parties which is non-performing or in default | - |

25 NON CANCELLABLE OPERATING LEASE COMMITMENTS

The Bank have entered into non-cancellable operating lease agreements for the use of buildings. These leases have an average life of 6 years with an option for cancellation every 3 years. There are no restrictions placed upon the Bank by entering into these leases.

The future aggregate minimum lease payments under non-cancellable operating leases contracted for as at the balance sheet date but not recognised as liabilities are as follows:

| | <u>2011</u> RM'000 |
|--|-----------------------|
| Not later than one year Later than one year and not later than five years | 1,539 6,413 |
| | 7,952 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

26 CAPITAL ADEQUACY

The capital adequacy ratios of the Bank are computed in accordance with Bank Negara Malaysia's revised Risk-Weighted Capital Adequacy Framework: Standardised Approach for Credit and Market Risk, and Basic Indicator Approach for Operational Risk (Basel II).

The capital adequacy ratios of the Bank are as follows:

| | <u>2011</u> RM'000 |
|---|-----------------------|
| Tier-I capital | |
| Paid-up share capital Retained earnings Statutory reserve | 350,000 (20,729) |
| Deferred tax assets | 329,271 (4,304) |
| Total Tier I capital | 324,967 |
| Tier-II capital | |
| Collective assessment allowance * | 375 |
| Total capital base | 325,342 |
| Core capital ratio Risk-weighted capital ratio | 147.90% 148.07% |

^{*} Excludes collective assessment allowance attributable to loans and advances classified as impaired but not individually assessed for impairment pursuant to BNM's Guideline on "Classification and Impairment Provision for Loans/Financing" issued on 8 January 2011 and subsequently updated on 26 January 2011 and 17 December 2011.

The breakdown of risk-weighted assets in the various categories of risk-weights are as follows:

| | Principal RM'000 | 2011 Risk Weighted RM'000 |
|---|---------------------|---------------------------------|
| Risk weight | | |
| 0% | 290,773 | - |
| 20% | 159,043 | 31,809 |
| 100% | 77,290 | 77,290 |
| | | 109,099 |
| Risk-weighted assets for market risk | | 97,182 |
| Risk-weighted assets for operational risk | | 13,459 |
| | | 219,740 |

(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

26 CAPITAL ADEQUACY (CONTINUED)

Off balance sheet and counterparty risk as at 31 December 2011:

| | Principal <u>amount</u> RM'000 | Credit equivalent <u>amount*</u> RM'000 | Risk weighted <u>amount</u> RM'000 |
|--|--------------------------------------|--|---|
| Direct credit substitutes Transaction-related contingent items Short-term self-liquidating trade related contingencies | 35,075 - 5,668 | 35,075 - 1,134 | 35,075 - 1,134 |
| Irrevocable commitments to extend credit: - maturity less than one year - maturity more than one year | 9,947 | 1,989 | 1,989 |
| Foreign exchange related contracts: - less than one year - one year to less than five years - more than five years | 209,653 - - | 1,776 - - | 389 - - |
| Interest rate related contracts: - less than one year - one year to less than five years - more than five years | 100,000 | 2,000 | - 400 - |
| | 360,343 | 41,974 | 38,987 |

^{*} The credit equivalent amount is arrived at using the credit conversion factors as per Bank Negara Malaysia guidelines.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT

The Bank has developed and implemented comprehensive policies and procedures to identify, mitigate and monitor risk across the entity which are based on BNP Paribas SA Group policies. These practices rely on constant communications, judgement and knowledge of products and markets by the people closest to them, combined with regular oversight by a central risk management group and senior management.

(i) Credit risk

Credit risk is the risk of incurring a loss on loans and receivables (existing or potential due to commitments given) resulting from a change in the credit quality of the Bank's debtors, which can ultimately result in default. The probability of default and the expected recovery on the loan or receivable in the event of default are key components of the credit quality assessment.

Credit risk is measured at portfolio level, taking into account correlations between the values of the loans and receivables making up the portfolio concerned.

Counterparty risk is the manifestation of credit risk in market, investment and/or payment transactions that potentially expose the Bank to the risk of default by the counterparty. It is a bilateral risk on a counterparty with whom one or more market transactions have been concluded. The amount of this risk may vary over time in line with market parameters that impact the value of the relevant market instrument

The Bank follows the policies and practices established by BNP Paribas Group Credit Risk Policy and BNM's Best Practices for the Management of Credit Risk, to preserve the independence and integrity of the approval and decision-making process of extending credit, and to ensure credit risks are assessed accurately, approved properly, monitored regularly and managed actively at both the transaction and portfolio levels.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

Maximum exposure to credit risk

The table below shows the maximum exposure to credit risk for the components of the statement of financial position, including derivative financial instruments.

The maximum exposure is shown gross, without taking account of any collateral held or other credit enhancements.

| | <u>Note</u> | <u>2011</u> RM'000 |
|--|-------------|-----------------------|
| <u>Assets</u> | | |
| Cash and short-term funds Deposits and placements with | 2 | 4,531 |
| banks and other financial institutions | 3 | 350,803 |
| Derivative financial instruments | 4 | 576 |
| Financial assets available-for-sale | 5 | 90,192 |
| Loans and advances | 6 | 25,022 |
| Statutory deposits with BNM | 7 | - |
| Other assets | 8 | 3,595 |
| Total assets* | | 474,719 |
| Commitments and contingencies | 26 | 41,971 |
| Total credit exposure | | 516,690 |

^{*} Excludes deferred tax assets and fixed assets.

Risk concentrations for commitments and contingencies are based on the credit equivalent balances in Note 26.

Where financial instruments are recorded by fair value, the amounts shown above represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(i) Credit risk (continued)

Concentration risk by geographical sectors

Credit risk exposure analysed by country in respect of the Bank's financial assets, including off-balance sheet financial instruments, are set out in the following table.

The country exposure analysis is based on the residency of the borrowers and counterparties. In respect of derivatives financial instruments, the amount subject to, and hence disclosed as, credit risk is limited to the current fair value of the instruments that are favourable to the Bank (i.e. assets).

| | | | | | | | 31.12.2011 |
|----------------------------------|---|---|---|--|---|--|---|
| Cash and short term funds RM'000 | Deposits and placements with financial institutions | Derivative financial instruments RM'000 | Financial assets available- <u>for-sale</u> RM'000 | Loans and <u>advances</u> RM'000 | Other assets* RM'000 | On balance <u>sheet total</u> RM'000 | Commitments and contingencies RM'000 |
| 2,598 | 329,517 | 576 | 90,192 | 25,022 | 3,595 | 451,500 | 41,971 |
| 343 | - | - | - | - | - | 343 | - |
| 1,174 | - | - | - | - | - | 1,174 | - |
| 1 | - | - | - | - | - | . 1 | - |
| 52 | 21,286 | - | - | - | - | 21,338 | - |
| 363 | - | - | - | - | - | 363 | - |
| 4,531 | 350,803 | 576 | 90,192 | 25,022 | 3,595 | 474,719 | 41,971 |
| | short term funds RM'000 2,598 343 1,174 1 52 363 | Cash and short term funds RM'000 2,598 329,517 343 - 1,174 - 1 - 52 21,286 363 - | Cash and short term with financial instruments RM'000 2,598 329,517 576 343 | Cash and short term short term placements with financial institutions Derivative financial instruments Environments available available for-sale for-sale for-sale minimum for sale minimum | Cash and short term with financial institutions material short term short term with financial instruments for-sale short term with financial instruments for-sale short term with financial short | Cash and short term short term placements with financial institutions Derivative financial instruments assets available- and for-sale advances Loans available- and advances RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 2,598 329,517 576 90,192 25,022 3,595 343 - - - - - 1,174 - - - - - 1 - - - - - 52 21,286 - - - - - 363 - - - - - - - | Cash and short term placements with financial financial funds Derivative financial instruments assets for-sale for-sale advances Loans advances assets* On balance sheet total advances RM'000 RM'000 |

^{*} Other assets exclude statutory deposits with Bank Negara Malaysia, tax recoverable, deferred tax assets and fixed assets.

Risk concentrations for commitments and contingencies are based on the credit equivalent balances in Note 26.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(i) Credit risk (continued)

Concentration risk by industry sectors

Credit risk exposure analysed by industry sectors in respect of the Bank's financial assets, including off-balance sheet financial instruments, are set out in the following table. The industry sector exposure analysis is based on the industry sector of the borrowers and counterparties. In respect of derivatives financial instruments, the amount subject to, and hence disclosed as, credit risk is limited to the current fair value of the instruments that are favourable to the Bank (i.e. assets).

| (1.6. 833613). | | | | | | | | 31.12.2011 |
|----------------------------|--------------|-----------------|--------------------|------------|--------------|----------|-------------|---------------|
| | | Deposits and | | Financial | | | | _ |
| | Cash and | placements | Derivative | assets | Loans | | On | Commitments |
| | short term | with financial | financial | available- | and | Other | balance | and |
| | <u>funds</u> | institutions | <u>instruments</u> | for-sale | advances* | assets** | sheet total | contingencies |
| | RM'000 | | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Government and | | | | | | | | |
| Central Banks | 773 | 290,000 | - | - | - | - | 290,773 | - |
| Electricity, Gas and Water | - | - | - | - | 25,022 | - | 25,022 | - |
| Finance, insurance and | | | | | | | | |
| business services | 3,758 | 60,803 | 557 | 90,192 | - | 3,595 | 158,905 | 41,929 |
| Manufacturing | | | 19 | | - | | 19 | 42 |
| | 4,531 | 350,803 | 576 | 90,192 | 25,022 | 3,595 | 474,719 | 41,971 |
| Assets not subject | | | | | | | | |
| to credit risk | | | | | <u>-</u> | | | |
| | 4,531 | 350,803 | 576 | 90,192 | 25,022 | 3,595 | 474,719 | 41,971 |
| | | | | | | | | |

^{*} Excludes collective assessment allowance amounting to RM 375,000.

^{**} Other assets exclude tax recoverable, deferred tax assets, fixed assets and statutory deposits with Bank Negara Malaysia. Risk concentrations for commitments and contingencies are based on the credit equivalent balances in Note 26.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(i) <u>Credit risk</u> (continued)

Loans and advances

Loans and advances are summarised as follows:

| | <u>2011</u> RM'000 |
|---|---------------------------------------|
| Neither past due nor impaired Past due but not impaired Individually impaired | 25,022 |
| Gross | 25,022 |
| Less: Allowance for impaired loans and advances - Individual assessment allowance | · · · · · · · · · · · · · · · · · · · |
| - Collective assessment allowance | (375) |
| Net | 24,647 |

(a) Loans and advances neither past due nor impaired

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed as follows:

| 2011 | BNP Paribas Ratings | RM'000 |
|------|---------------------|--------|
| 4+ | Above Average | 25,022 |
| | | 25,022 |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(i) <u>Credit risk</u> (continued)

Credit quality of financial assets

The table below presents an analysis of the credit quality of securities for the Bank by rating:

| | A\ | | |
|-------------|--------------------------------------|--------------------------------------|------------------------|
| | | Malaysian Government | |
| <u>2011</u> | Private debt securities RM'000 | treasury bills and securities RM'000 | <u>Total</u> RM'000 |
| AA | 90,192 | - | 90,192 |
| | 90,192 | | 90,192 |
| | | | |

Financial effects of collaterals

There are no collateral and other credit enhancements mitigate credit risk held for loans and advances and other financial assets.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(ii) Market risk

Market risk is the risk of incurring a loss of value due to adverse trends in market prices or parameters, whether directly observable or not.

Observable market parameters include, but are not limited to, exchange rates, interest rates, prices of securities and commodities (whether listed or obtained by reference to a similar asset), prices of derivatives, prices of other goods, and other parameters that can be directly inferred from them, such as credit spreads, volatilities and implied correlations or other similar parameters.

Non-observable factors are those based on working assumptions such as parameters contained in models or based on statistical or economic analysis, on confirmed by market information.

Liquidity is an important component of market risk. In times of limited or no liquidity, instruments or goods may not be tradable or may not be tradable at their estimated value. This may arise, for example, due to low transaction volumes, legal restrictions or a strong imbalance between demand and supply for certain assets.

The Bank's primary tool for the systematic measuring and monitoring of market risk is the Value at Risk ("VAR") calculation, which is measured and monitored at the regional level by lines of businesses. VAR is an estimate of the expected loss in the value of the various regional lines of businesses' activities, where the Bank's activities are rolled up into, over a one-day time horizon. VAR allows for a consistent and uniform measure of market risk across all applicable products and activities. To calculate VAR, the Bank uses historical simulation, which measures risk across instruments and portfolios in a consistent and comparable way. This approach assumes that historical changes in market values are representative of future changes. The simulation is based upon date for the previous twelve months.

Besides VAR, other non-statistical limits such as basis point value and net open positions are used as market risk tools to limit the risk to which the businesses can be exposed to.

The VAR of the Bank at the end of the financial period, based on one-day time horizon and at 99% confidence level, is RM219,617. It represents the correlation and consequent diversification effects between risk types and portfolio types across trading and non-trading businesses. However, the use of this approach does not prevent losses outside of these limits in the event of more significant market movements.

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- 27 FINANCIAL RISK MANAGEMENT (CONTINUED)
- (ii) Market Risk (continued)

Interest rate risk

Interest rate risk is the potential change in interest rate levels including changes in interest rate differentials and arises mainly from the differing yields and maturity profiles between assets and liabilities.

Interest rate is monitored through the market risk management systems as part of the overall market risk management of the Bank. The following table represents the Bank's assets and liabilities at carrying amounts, categorised by the earlier of contractual repricing or maturity dates as at balance sheet date.

| | | | | | | | | <u>31.12.2011</u> |
|---|----------------------------|----------------------------------|-----------------------------------|---------------------------------|----------------------------------|---------------------------|--|-------------------|
| | ← | <u> </u> | on trading boo | k —— | → | | | |
| | Up to 1 month RM'000 | 1 - 3 <u>months</u> RM'000 | 3 - 12 <u>months</u> RM'000 | 1 - 5 <u>years</u> RM'000 | Over <u>5 years</u> RM'000 | Trading book RM'000 | Non- interest <u>sensitive</u> RM'000 | Total RM'000 |
| <u>Assets</u> | | | | | | | | |
| Cash and short-term funds Deposits and placements with banks | 4,531 | - | - | - | - | - | - | 4,531 |
| and other financial institutions | 350,803 | - | - | - | - | - | - | 350,803 |
| Derivative financial instruments | - | - | - | - | - | 576 | - | 576 |
| Financial assets available-for-sale Loans and advances [^] | 90,192 | - | - | - | - | - | - | 90,192 |
| - Performing | 25,022 | - | - | - | - | - | (375) | 24,647 |
| Non-performing | - | - | - | - | - | - | - | - |
| Statutory deposits with BNM | - | - | - | - | - | - | - | - |
| Other assets | 3,595 | | | | | - | | 3,595 |
| Total assets | 474,143 | - | - | - | - | 576 | (375) | 474,344 |

[^] Includes individual assessment allowance and collective assessment allowance

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(ii) Market Risk (continued)

Interest rate risk (continued)

| | | | | | | | | 31.12.2011 |
|----------------------------------|---------|-------------|-----------------|--------------|----------|---------|-----------|--------------|
| | ← | N | on trading bool | k —— | → | | | |
| | | | _ | | | | Non- | |
| | Up to | 1 - 3 | 3 - 12 | 1 - 5 | Over | Trading | interest | |
| | 1 month | months | months | <u>years</u> | 5 years | book | sensitive | <u>Total</u> |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Liabilities | | | | | | | | |
| Deposits from customers | 125,180 | 20,000 | - | _ | - | _ | - | 145,180 |
| Deposits and placements of banks | , | , | | | | | | • |
| and other financial institutions | 465 | - | - | - | - | - | - | 465 |
| Derivative financial instruments | - | - | - | - | - | 46 | - | 46 |
| Other liabilities | 2,010 | 1,854 | 6,391 | - | - | - | - | 10,255 |
| | | | | | | | | |
| Total liabilities | 127,655 | 21,854 | 6,391 | - | - | 46 | - | 155,946 |
| | | | | | | | | |
| | | | | | | | | |
| Interest rate gap | 346,488 | (21,854) | (6,391) | - | - | 530 | | |
| | | | | | | | | |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(ii) Market Risk (continued)

Interest rate risk (continued)

The tables below summaries the effective average interest rate by major currencies for each class of financial assets and financial liabilities. The calculation of effective average interest rate excludes non-interest bearing financial assets and financial liabilities.

| | | 2011 | | |
|--|--------|--------|--------|--------|
| | RM | USD | GBP | SGD |
| | % | % | % | % |
| Financial assets | | | | |
| Cash and short-term funds Deposits and placements with banks | - | - | - | - |
| and other financial institutions | 3.0424 | 0.2000 | - | - |
| Financial assets available-for-sale | 3.0967 | - | - | - |
| Loans and advances | 3.8700 | - | - | - |
| Financial liabilities | | | | |
| Deposits from customers Deposits and placements of banks | 3.0442 | 0.5952 | - | - |
| and other financial institutions | - | - | 1.3000 | 0.3800 |

Currency risk

Currency risk is the risk to earnings and value of financial instruments caused by the fluctuations in foreign exchange rates. It is managed in conjunction with market risk.

The table below sets out the Bank's exposure to currency risk. Included in the table are the Bank's financial assets and liabilities at carrying amounts, categorised by currency.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

(ii) Market Risk (continued)

Currency risk (continued)

| | <u>RM</u> RM'000 | <u>USD</u> RM'000 | EUR RM'000 | Others RM'000 | <u>Total</u> RM'000 |
|--|---------------------|----------------------|---------------|------------------|------------------------|
| <u>2011</u> | | | | | |
| <u>Assets</u> | | | | | |
| Cash and short-term funds Deposits and placements with banks and other | 2,598 | 187 | 1,176 | 570 | 4,531 |
| financial institutions Derivative financial | 329,517 | 21,286 | - | - | 350,803 |
| instruments Financial assets available- | 91 | 474 | - | 11 | 576 |
| for-sale | 90,192 | - | - | - | 90,192 |
| Loans and advances | 24,647 | - | - | - | 24,647 |
| Other assets | 3,595 | - | <u>-</u> | <u> </u> | 3,595 |
| | 450,640 | 21,947 | 1,176 | 581 | 474,344 |
| <u>Liabilities</u> | | | | | |
| Deposits from customers Deposits and placements of banks and other | 75,640 | 67,082 | 2,458 | - | 145,180 |
| financial institutions Derivative financial | - | - | - | 465 | 465 |
| Instruments | - | 46 | - | - | 46 |
| Other liabilities | 9,705 | 520 | 30 | - | 10,255 |
| | 85,345 ——— | 67,648 | 2,488 | <u>465</u> | 155,946 |
| Currency gap | 365,295 | (45,701) | (1,312) | 116 | |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(iii) <u>Liquidity risk</u>

Liquidity risk is the risk that the Bank is unable to meet its cash flow obligations as they fall due, such as upon the maturity of deposits and loan draw downs.

The Assets and Liabilities Committee ("ALCO") is primarily responsible for the strategic management of the Bank's liquidity, the daily operations of which are carried out by the ALM Desk of the Treasury Department.

ALCO monitors at its monthly meeting, adherence to the liquidity and mismatch limits, and compliance with BNP Paribas Group worldwide, ALCO guidelines and Bank Negara Malaysia's New Liquidity Framework.

The table below analyses the Bank's non-derivative financial liabilities into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. The amounts disclosed in the table are in the contractual undiscounted cash flows.

| <u>2011</u> | Up to 1 month RM'000 | 1 – 3 months RM'000 | 3 – 12 months RM'000 | 1 – 5 <u>years</u> RM'000 | Over 5 <u>years</u> RM'000 | <u>Total</u> RM'000 |
|--|----------------------------|---------------------------|----------------------------|---------------------------------|----------------------------------|------------------------|
| Deposits from customers Deposits and placements of banks and other | 125,180 | 20,153 | - | - | - | 145,333 |
| financial institutions Other liabilities | 466 2,000 | - | - | - | - | 466 2,000 |
| | 127,646 | 20,153 | - | - | - | 147,799 |
| Assets held to mitigate liquidity risk | | | | | | |
| Cash and short-term funds Deposits and placements with banks and other | 4,531 | - | - | - | - | 4,531 |
| financial institutions Financial assets available- | 351,024 | - | - | - | - | 351,024 |
| for-sale | 90,420 | - | - | - | - | 90,420 |
| Net liquidity gap | 318,329 | (20,153) | - | - | - | 298,176 |
| Items not recognised in the statements of financial position | on | | | | | |
| Financial guarantees Credit related commitments | 40,744 | - | - | - | - | 40,744 |
| and contingencies | 9,947 | - | - | - | - | 9,947 |
| | 50,691 | | - | - | | 50,691 |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

27 FINANCIAL RISK MANAGEMENT (CONTINUED)

(iii) <u>Liquidity risk</u> (continued)

The table below analyses the Bank's derivative financial instruments based on the remaining period from the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the expected undiscounted cash flows.

| <u>2011</u> | Up to 1 month RM'000 | 1 – 3 months RM'000 | 3 – 12 <u>months</u> RM'000 | 1 – 5 <u>years</u> RM'000 | Over 5 <u>years</u> RM'000 | Total RM'000 |
|---|----------------------------|---------------------------|-----------------------------------|---------------------------------|----------------------------------|----------------------|
| Net-settled derivatives Gross-settled derivatives | - | (22) | 35 | 149 | - | 162 |
| - Receipts - Payments | 208,341 (208,095) | 838 (589) | 972 (969) | - | - | 210,151 (209,653) |
| | 246 | 227 | 38 | 149 | | 660 |

(vi) Operational risk

Operational risk is the risk of incurring a loss due to inadequate or failed internal processes, or due to external events, whether deliberate, accidental or natural occurrences. Management of operational risk is based on an analysis of the "cause – event – effect" chain.

Internal processes giving rise to operational risk may involve employees and/or IT systems. External events include, but are not limited to floods, fire, earthquakes and terrorist attacks. Credit or market events such as default or fluctuations in value do not fall within the scope of operational risk.

Operational risk encompasses human resources risks, legal risks, tax risks, information system risks, misprocessing risks, risks related to published financial information and the financial implications resulting from reputation and compliance risks.

The Bank has implemented an Internal Operational Self Risk Assessment system, identifying areas and probability of risk. The actual occurrence of operational loss is entered into a Corporate Loss Database and reconciled against the financial statements. The Bank also has the Operational Risk Assessment Process and a Business Continuity Plan in place.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

28 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

- (a) Financial instruments not measured at fair value
 - (i) Cash and short term funds

The carrying amounts are a reasonable estimate of the fair values because of their short-term nature.

(ii) Deposits and placements with banks and other financial Institutions

Deposits and placements of below one year are at carrying amounts while those maturing beyond one year have been valued based on discounted cashflows.

(iii) Loans and advances

The fair values of fixed rate loans with remaining maturity of less than one year and variable rate loans are estimated to approximate their carrying values. For fixed rate loans with maturities of more than one year, the fair values are estimated based on discounted future cash flows of contractual instalment payments. In respect of nonperforming loans, the fair values are deemed to approximate the carrying values, net of specific allowance for bad and doubtful debts and financing.

(iv) Statutory Deposits with BNM

Statutory deposits with BNM are stated at carrying amounts.

(v) Deposits from customers

Deposits from customers are valued at carrying amounts for all amounts on demand and below one year, while deposits over one year have been valued at discounted cashflows.

(vi) Deposits and placements of banks and other financial institutions

Deposits and placements of banks and other financial institutions are valued at carrying amounts.

(vii) Other liabilities

Other liabilities are stated at carrying amounts.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

28 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

- (b) Financial instruments measured at fair value
 - (i) Financial assets available-for-sale

The estimated fair value is based on quoted and observable market prices at the balance sheet date. Where such quoted and observable market prices are not available, fair value is estimated using pricing models or discounted cash flow techniques. Where discounted cash flow technique is used, the estimated future cash flows are discounted based on current market rates for similar instrument at the balance sheet date.

(ii) Derivative financial instruments

The fair value of foreign exchange derivatives, interest rate derivatives and equity derivatives is the estimated amount the Bank would receive or pay to terminate the contracts at the reporting date.

Effective 1 January 2011, the Bank adopted the amendment to FRS 7 which requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- (a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- (b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (ie. as prices) or indirectly (ie. derived from prices); and
- (c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table represents the Bank's financial assets and liabilities measured at fair value as at 31 December 2011:

| | <u>Level 1</u> RM'000 | <u>Level 2</u> RM'000 | <u>Level 3</u> RM'000 | <u>Total</u> RM'000 |
|---|--------------------------|--------------------------|--------------------------|------------------------|
| Financial assets | | | | |
| Derivative financial | | | | |
| instruments Financial assets available- | - | 576 | - | 576 |
| for-sale | - | 90,192 | - | 90,192 |
| Financial liabilities | | | | |
| Derivative financial instruments | _ | 46 | _ | 46 |
| HISHUITIONIS | | 40 | | 40 |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD FROM 13 OCTOBER 2010 (DATE OF INCORPORATION) TO 31 DECEMBER 2011 (CONTINUED)

28 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(b) Financial instruments measured at fair value (continued)

The fair value of financial instruments traded in active markets (such as financial assets held for trading and financial assets available-for-sale) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Bank is the current bid price. These instruments are included in Level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Bank uses a variety of methods and makes assumptions that are based on market conditions existing of each date of statement of financial position. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows. The fair value of forward foreign exchange contracts is determined using quoted forward exchange rates at the balance sheet date. These investments are included in Level 2 and comprise debt investments and derivative financial instruments. In infrequent circumstances where the valuation technique for these instruments is based on significant unobservable inputs, such instruments are included in Level 3.

29 COMPARATIVE INFORMATION

No comparative information was presented as this was the first financial statements to be issued.

29 APPROVAL OF FINANCIAL STATEMENTS

The financial statements have been approved for issue in accordance with a resolution of the Board of Directors on 21 May 2012.

(Incorporated in Malaysia)

STATEMENT BY DIRECTORS PURSUANT TO SECTION 169(15) OF THE COMPANIES ACT, 1965

We, Dato Abdullah Bin Mat Noh and Dayakrishna Vaidynatha Chetti, being two of the Directors of BNP Paribas Malaysia Berhad, state that, in the opinion of the Directors, the financial statements set out on pages 11 to 72 are drawn up so as to give a true and fair view of the state of affairs of the Bank as at 31 December 2011 and of the results and cash flows of the Bank for the financial period ended on that date in accordance with the provisions of the Companies Act, 1965, the MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities and Bank Negara Malaysia Guidelines.

Signed on behalf of the Board of Directors in accordance with their resolution.

DATO ABDULLAH BIN MAT NOH DIRECTOR

DAYAKRISHNA VAIDYNATHA CHETTI DIRECTOR

Kuala Lumpur

STATUTORY DECLARATION PURSUANT TO SECTION 169(16) OF THE COMPANIES ACT, 1965

I, Dayakrishna Vaidynatha Chetti, being the Officer primarily responsible for the financial management of BNP Paribas Malaysia Berhad, do solemnly, and sincerely declare that the financial statements set out on pages 11 to 72 are, in my opinion, correct, and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

DAYAKRISHNA VAIDYNATHA CHETTI

Subscribed and solemnly declared by the abovenamed Dayakrishna Vaidynatha Chetti at Kuala Lumpur in Malaysia on , before me.

COMMISSIONER FOR OATHS

INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF BNP PARIBAS MALAYSIA BERHAD

(Incorporated in Malaysia) (Company No. 918091 T)

REPORT ON THE FINANCIAL STATEMENTS

We have audited the financial statements of BNP Paribas Malaysia Berhad, which comprise the statement of financial position as at 31 December 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows of the Bank for the period then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 11 to 72.

Directors' Responsibility for the Financial Statements

The Directors of the Bank are responsible for the preparation of financial statements that give a true and fair view in accordance with MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities, Bank Negara Malaysia Guidelines and the Companies Act, 1965 in Malaysia, and for such internal control as the directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Bank's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF BNP PARIBAS MALAYSIA BERHAD (CONTINUED)

(Incorporated in Malaysia) (Company No. 918091 T)

REPORT ON THE FINANCIAL STATEMENTS (CONTINUED)

Opinion

In our opinion, the financial statements have been properly drawn up in accordance with MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities, Bank Negara Malaysia Guidelines and the Companies Act, 1965 so as to give a true and fair view of the financial position of the Bank as of 31 December 2011 and of their financial performance and cash flows for the period then ended.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In accordance with the requirements of the Companies Act, 1965 in Malaysia, we also report that in our opinion, the accounting and other records and the registers required by the Act to be kept by the Bank have been properly kept in accordance with the provisions of the Act.

OTHER MATTERS

This report is made solely to the member of the Bank, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

PRICEWATERHOUSECOOPERS (No. AF: 1146) Chartered Accountants SOO HOO KHOON YEAN (No. 2682/10/13 (J)) Chartered Accountant

Kuala Lumpur