

**BNP PARIBAS -- INDIAN BRANCHES**  
(Incorporated in France with limited liability)

**BALANCE SHEET AS AT MARCH 31, 2013**  
(Amounts in thousands of Indian Rupees)

	<u>Schedule</u>	<u>As on</u> <u>March 31, 2013</u>	<u>As on</u> <u>March 31, 2012</u>
<b><u>CAPITAL AND LIABILITIES</u></b>			
Capital	1	10,695,793	10,695,793
Reserves and Surplus	2	12,122,833	10,276,866
Deposits	3	55,797,251	59,004,021
Borrowings	4	35,452,834	20,652,800
Other Liabilities and Provisions	5	22,720,079	16,666,780
		<u>136,788,790</u>	<u>117,296,260</u>
<b><u>ASSETS</u></b>			
Cash and balances with Reserve Bank of India	6	3,351,071	3,403,193
Balances with banks and Money at Call and Short Notice	7	429,696	6,348,831
Investments	8	45,643,385	33,866,134
Advances	9	77,372,916	61,841,727
Fixed Assets	10	1,420,766	1,502,347
Other Assets	11	8,570,956	10,334,028
		<u>136,788,790</u>	<u>117,296,260</u>
Contingent Liabilities	12	<u>5,879,297,008</u>	<u>4,462,441,734</u>
Bills for Collection		<u>20,706,206</u>	<u>18,838,672</u>
Significant Accounting Policies for the Financial Statements	17		
Notes to Financial Statements	18		

The accompanying schedules form an integral part of the Balance Sheet.

In terms of our report attached.  
For Kalyaniwalla & Mistry  
Chartered Accountants

For BNP Paribas – Indian Branches

**Viraf Mehta**  
Partner  
Place : Mumbai  
Date :

**Harshal Vora**  
Chief Operating Officer  
Place : Mumbai  
Date : June 21, 2013

**BNP PARIBAS -- INDIAN BRANCHES**  
(Incorporated in France with limited liability)

**PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2013**  
(Amounts in thousands of Indian Rupees)

	<u>Schedule</u>	<u>For the year ended March 31, 2013</u>	<u>For the year ended March 31, 2012</u>
<b><u>I. INCOME</u></b>			
Interest earned	13	8,646,493	8,423,972
Other Income	14	2,819,989	730,013
		<u>11,466,482</u>	<u>9,153,985</u>
<b><u>II. EXPENDITURE</u></b>			
Interest expended	15	4,007,899	4,037,951
Operating expenses	16	3,955,890	3,580,347
Provisions and Contingencies (Refer Schedule No 18(30))		1,628,469	721,978
		<u>9,592,258</u>	<u>8,340,276</u>
<b><u>III. PROFIT/(LOSS)</u></b>			
Net profit for the year		1,874,224	813,709
Profit/(loss) brought forward from previous year		-	2,747,710
		<u>1,874,224</u>	<u>3,561,419</u>
<b><u>IV. APPROPRIATIONS</u></b>			
Transfer to Statutory Reserve		468,556	203,427
Transfer to Capital Reserve		-	-
Transfer to Investment Reserve Account		188,614	230,239
Transfer to General Reserve		-	-
Transfer to Remittable Surplus retained for Capital Adequacy		1,217,054	3,127,753
Balance carried over to Balance Sheet		-	-
		<u>1,874,224</u>	<u>3,561,419</u>
Significant Accounting Policies for the Financial Statements	17		
Notes to Financial Statements	18		

The accompanying schedules form an integral part of the Profit and Loss Account.

In terms of our report attached.  
For Kalyaniwalla & Mistry  
Chartered Accountants

For BNP Paribas – Indian Branches

**BNP PARIBAS -- INDIAN BRANCHES**  
(Incorporated in France with limited liability)

**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2013**  
(Amounts in thousands of Indian Rupees)

	<u>For the year ended</u> <u>March 31, 2013</u>	<u>For the year ended</u> <u>March 31, 2012</u>
<b><u>CASH FLOW FROM OPERATING ACTIVITIES</u></b>		
<b>Net profit before Taxes</b>	3,925,236	1,691,294
<b>Adjustment for:</b>		
Depreciation on Bank's property	121,329	115,224
Loss on sale of fixed assets	1,563	41,857
Provision for Non-Performing Assets (net)	15,031	120,654
Provision for Country risk provision	(5,136)	5,136
General Provision for NPA	-	-
Other Provisions	1,304	288
Provision for Depreciation on investments (net)	(433,744)	(281,688)
<b>Adjustment for:</b>		
(Increase) / Decrease in Investments (net)	(11,343,506)	4,480,539
(Increase) / Decrease in Advances (net)	(15,546,219)	(7,455,219)
(Increase) / Decrease in Other Assets (net)	1,744,985	(2,987,960)
Increase / (Decrease) in Deposits (net)	(3,206,771)	12,539,171
Increase / (Decrease) in Other Liabilities and Provisions (net)	5,577,509	4,429,609
	<u>(19,148,418)</u>	<u>12,698,905</u>
Direct Taxes paid	(1,553,305)	(1,080,042)
<b>Net Cash from / (used) in Operating activities</b>	<b><u>(20,701,723)</u></b>	<b><u>11,618,863</u></b>
<b><u>CASH FLOW FROM INVESTING ACTIVITIES</u></b>		
Purchase of Fixed Assets	(74,295)	(453,004)
Proceeds from sale of Fixed Assets	4,727	7,931
<b>Net Cash used in Investing activities</b>	<b><u>(69,569)</u></b>	<b><u>(445,073)</u></b>
<b><u>CASH FLOW FROM FINANCING ACTIVITIES</u></b>		
Increase / (Decrease) in Borrowings (net)	14,800,034	(6,804,681)
Capital remitted from Head Office	-	-
Proceeds from issue / (repayment) of Subordinated Debts	-	(418,505)
<b>Net Cash from / (used in) from Financing activities</b>	<b><u>14,800,034</u></b>	<b><u>(7,223,186)</u></b>
<b>NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b><u>(5,971,257)</u></b>	<b><u>3,950,604</u></b>
<b>Cash and cash equivalents at the beginning of the year as per Schedules 6 &amp; 7</b>	<b>9,752,024</b>	<b>5,801,420</b>
<b>Cash and cash equivalents at the end of the year as per Schedules 6 &amp; 7</b>	<b>3,780,767</b>	<b>9,752,024</b>

In terms of our report attached.  
For Kalyaniwalla & Mistry  
Chartered Accountants

For BNP Paribas – Indian Branches

**Viraf Mehta**  
Partner  
Place : Mumbai  
Date :

**Harshal Vora**  
Chief Operating Officer  
Place : Mumbai  
Date : June 21, 2013

**BNP PARIBAS -- INDIAN BRANCHES**  
(Incorporated in France with limited liability)

**SCHEDULES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR**  
**ENDED MARCH 31, 2013**

(Amounts in thousands of Indian Rupees)

	<u>As on</u> <u>March 31, 2013</u>	<u>As on</u> <u>March 31, 2012</u>
<b>SCHEDULE 1. CAPITAL</b>		
Head Office Account		
Opening balance	10,695,793	10,695,793
Remittances received from Head Office during the year	-	-
Closing balance	<u>10,695,793</u>	<u>10,695,793</u>
Deposit kept with the RBI under Section 11(2)(b) of the Banking Regulation Act, 1949	<u>2,800,000</u>	<u>2,375,000</u>
 <b>SCHEDULE 2. RESERVES AND SURPLUS</b>		
a. Statutory Reserve		
Opening balance	2,467,789	2,264,362
Additions during the year	<u>468,556</u>	<u>203,427</u>
Closing balance	<u>2,936,345</u>	<u>2,467,789</u>
b. Capital Reserve		
Opening balance	144,027	144,027
Additions during the year	-	-
Closing balance	<u>144,027</u>	<u>144,027</u>
c. Remittable Surplus retained in India for Capital to Risk-Weighted Assets Ratio (CRAR) Requirements		
Opening balance	6,424,967	3,297,214
Additions during the year	<u>1,217,054</u>	<u>3,127,753</u>
Closing balance	<u>7,642,021</u>	<u>6,424,967</u>
d. General Reserve		
Opening balance	183,320	183,320
Additions during the year	-	-
Closing balance	<u>183,320</u>	<u>183,320</u>
e. Revaluation Reserve (Refer Schedule 18(24))		
Opening balance	826,524	854,858
Additions during the year	-	-
Deduction during the year	-	-
Amortisation during the year	<u>(28,257)</u>	<u>(28,334)</u>
Closing balance	<u>798,267</u>	<u>826,524</u>
f. Investment Reserve Account		
Opening balance	230,239	-
Additions during the year	<u>188,614</u>	<u>230,239</u>
Closing balance	<u>418,853</u>	<u>230,239</u>
g. Balance in Profit and Loss Account		
	-	-
	<u>12,122,833</u>	<u>10,276,866</u>

	<u>As on</u> <u>March 31, 2013</u>	<u>As on</u> <u>March 31, 2012</u>
<b>SCHEDULE 3. DEPOSITS</b>		
A.I. Demand Deposits		
(i) From Banks	405,894	500,822
(ii) From Others	12,209,172	21,493,798
II. Savings Bank Deposits	1,162,841	1,409,375
III. Term Deposits		
(i) From Banks	2,713,738	-
(ii) From Others	<u>39,305,606</u>	<u>35,600,026</u>
	<u>55,797,251</u>	<u>59,004,021</u>
B.I. Deposits of branches in India	55,797,251	59,004,021
II. Deposits of branches outside India	-	-
	<u>55,797,251</u>	<u>59,004,021</u>
<b>SCHEDULE 4. BORROWINGS</b>		
I. Borrowings in India		
(i) Reserve Bank of India	13,750,000	9,500,000
(ii) Other Banks	6,100,000	3,500,000
(iii) Other institutions and agencies	-	-
	<u>19,850,000</u>	<u>13,000,000</u>
II. Borrowings outside India		
(i) Subordinated Debt from Head Office (Refer Schedule 18(43))	6,059,459	6,059,459
(ii) Others	<u>9,543,375</u>	<u>1,593,341</u>
	<u>15,602,834</u>	<u>7,652,800</u>
Total I and II	<u>35,452,834</u>	<u>20,652,800</u>
Secured borrowings included in I and II above	<u>12,950,000</u>	<u>9,500,000</u>
<b>SCHEDULE 5. OTHER LIABILITIES AND PROVISIONS</b>		
I. Bills Payable	435,928	367,074
II. Inter-office adjustments (net)	-	-
III. Interest accrued	700,579	667,329
IV. Provision for tax (net of advance tax)	607,210	127,588
V. Others* (Including provisions)	<u>20,976,362</u>	<u>15,504,789</u>
	<u>22,720,079</u>	<u>16,666,780</u>

\*Included in Others is an amount of Rs. 780,405 (2012 – Rs 780,405) which pertains to provisions made against standard assets.

As on  
March 31, 2013

As on  
March 31, 2012

**SCHEDULE 6. CASH AND BALANCES WITH RESERVE  
BANK OF INDIA**

I. Cash in hand (including foreign currency notes)	25,813	25,227
II. Balances with Reserve Bank of India		
(i) In current accounts	3,325,258	3,377,966
(ii) In other accounts	-	-
	<u>3,351,071</u>	<u>3,403,193</u>

**SCHEDULE 7. BALANCES WITH BANKS AND MONEY AT  
CALL AND SHORT NOTICE**

I. In India		
(i) Balances with Banks		
(a) In current accounts	90,632	70,157
(b) In Other Deposit Accounts	-	-
(ii) Money at call and short notice		
(a) With Banks	-	-
(b) With other Institutions	-	5,750,000
II. Outside India		
(i) In current accounts	339,064	528,674
(ii) In other Deposit Accounts	-	-
(iii) In Money at call and short notice	-	-
	<u>429,696</u>	<u>6,348,831</u>

**SCHEDULE 8. INVESTMENTS**

I. Investments in India in		
(i) Government Securities *	35,295,846	34,310,139
(ii) Other approved securities	-	-
(iii) Shares	52	52
(iv) Debentures and Bonds	-	-
(v) Subsidiaries and/or joint ventures	-	-
(vi) Others (Certificate of Deposit)	10,357,799	-
	<u>45,653,697</u>	<u>34,310,191</u>
Less: Provision for diminution	<u>(10,312)</u>	<u>(444,057)</u>
	45,643,385	33,866,134
II. Investments outside India	-	-
	<u>45,643,385</u>	<u>33,866,134</u>

\* Investments include securities pledged with RBI for avilment of liquidity adjustment facility of Face value Rs. 13,597,500 (2012 – Rs. 9,975,000) and include Government Securities lodged with Clearing Corporation of India Limited of Face Value Rs. 500,000 (2012 - Rs. 500,000)

	<u>As on</u> <u>March 31, 2013</u>	<u>As on</u> <u>March 31, 2012</u>
<b>SCHEDULE 9. ADVANCES</b>		
A. (i) Bills purchased and discounted	14,666,102	6,086,534
(ii) Cash credits, overdrafts and loans repayable on demand	49,919,128	44,242,389
(iii) Term loans	<u>12,787,686</u>	<u>11,512,804</u>
	<u>77,372,916</u>	<u>61,841,727</u>
B. (i) Secured by tangible assets (includes advances against book debts)	13,195,872	17,095,652
(ii) Covered by Bank/Government Guarantees	14,018,575	9,273,626
(iii) Unsecured	<u>50,158,469</u>	<u>35,472,449</u>
	<u>77,372,916</u>	<u>61,841,727</u>
C. I. Advances in India		
(i) Priority sectors	19,946,575	23,038,858
(ii) Public sector	926,528	476,048
(iii) Banks	2,714,250	547
(iv) Others	<u>53,785,563</u>	<u>38,326,274</u>
	<u>77,372,916</u>	<u>61,841,727</u>
C. II. Advances outside India	<u>-</u>	<u>-</u>
	<u>77,372,916</u>	<u>61,841,727</u>

#### **SCHEDULE 10. FIXED ASSETS**

##### **I. Premises**

###### At book value

Beginning of the year	1,299,759	1,298,677
Additions during the year	-	28,985
Deductions during the year	<u>-</u>	<u>(27,903)</u>
	1,299,759	1,299,759

###### Depreciation to date

Beginning of the year	308,649	298,432
Additions during the year	37,791	37,955
Deductions during the year	<u>-</u>	<u>(27,738)</u>
	<u>346,440</u>	<u>308,649</u>
	<u>953,319</u>	<u>991,110</u>

	<u>As on</u> <u>March 31, 2013</u>	<u>As on</u> <u>March 31, 2012</u>
<b>II. Other Fixed Assets (including furniture and fixtures)</b>		
At book value		
Beginning of the year	844,842	486,620
Additions during the year	79,126	491,759
Deductions during the year	<u>(31,976)</u>	<u>(133,537)</u>
	891,992	844,842
Depreciation to date		
Beginning of the year	339,277	317,590
Additions during the year	111,795	105,603
Deductions during the year	<u>(25,686)</u>	<u>(83,916)</u>
	<u>425,386</u>	<u>339,277</u>
	<u>466,606</u>	<u>505,565</u>
<b>III. Capital work-in-progress</b>	<u>841</u>	<u>5,672</u>
	<u>1,420,766</u>	<u>1,502,347</u>

#### **SCHEDULE 11. OTHER ASSETS**

I. Inter-office adjustment (net)	-	-
II. Interest accrued	950,726	898,207
III. Tax paid in advance/tax deducted at source	-	-
IV. Stationery and stamps	347	382
V. Non-banking assets required	-	-
VI. Others		
(a) Advances to employees	1,155	1,436
(b) Deferred tax asset (net) (Refer Schedule 18(29))	256,458	274,545
(c) Deposits	4,504,114	3,767,773
(d) Others	<u>2,858,156</u>	<u>5,391,685</u>
	<u>8,570,956</u>	<u>10,334,028</u>

#### **SCHEDULE 12. CONTINGENT LIABILITIES**

(Refer Schedule 18(42))

I. Claims against the Bank not acknowledged as debts*	646,360	637,450
II. Liability for partly paid investments	-	-
III. Liability on account of outstanding forward exchange contracts	2,239,013,154	985,677,503
IV. Guarantees given on behalf of constituents		
(a) In India	10,304,928	10,865,360
(b) Outside India	39,425,986	35,789,032
V. Acceptances, endorsements and other obligations	4,690,159	2,018,539
VI. Other items for which the Bank is contingently liable	<u>3,585,216,421</u>	<u>3,427,453,850</u>
	<u>5,879,297,008</u>	<u>4,462,441,734</u>

\*Claims against the Bank not acknowledged as debts is NIL (2012 – Rs 6,219) towards disputed income tax claims in respect of matters pending in appeals before the Appellate authorities for which no provision is made by the Bank in view of the Management's judgement that these matters will be decided in the Bank's favour.



	<u>For the year ended</u> <u>March 31, 2013</u>	<u>For the year ended</u> <u>March 31, 2012</u>
<b>SCHEDULE 13. INTEREST EARNED</b>		
I. Interest/discount on advances/bills	5,228,813	4,935,265
II. Income on investments	3,324,178	3,450,206
III. Interest on Balance with RBI & other Inter-bank funds	11,160	30,615
IV. Others	82,342	7,886
	<u>8,646,493</u>	<u>8,423,972</u>

**SCHEDULE 14. OTHER INCOME**

I. Commission, exchange and brokerage (net)	1,174,808	1,186,096
II. Net profit/(loss) on sale of investments	(19,097)	(122,817)
III. Net profit/(loss) on sale of fixed assets	(1,563)	(41,857)
IV. Net profit/(loss) on exchange transactions and derivatives	1,241,925	(621,805)
V. Miscellaneous income *	423,916	330,396
	<u>2,819,989</u>	<u>730,013</u>

\* Included in Miscellaneous income is an amount of Rs. 7,600 ( 2012 - Rs. Nil) towards recovery from NPAs written off in earlier years.

**SCHEDULE 15. INTEREST EXPENDED**

I. Interest on deposits	3,309,168	3,457,812
II. Interest on RBI/Inter-bank borrowings	698,731	580,139
III. Others	-	-
	<u>4,007,899</u>	<u>4,037,951</u>

**SCHEDULE 16. OPERATING EXPENSES**

I. Payments to and provisions for employees (Refer Schedule 18 (25))	1,362,437	1,282,526
II. Rent, taxes and lighting (Refer Schedule 18 (28))	581,404	570,112
III. Printing and Stationery	14,823	15,471
IV. Advertisement and Publicity	90,664	34,476
V. Depreciation on the Bank's property *	121,329	115,224
VI. Auditors' fees and expenses	2,816	2,768
VII. Law charges	12,399	3,296
VIII. Postage, Telegrams, Telephones, etc.	51,278	37,622
IX. Repairs and maintenance	105,652	82,396
X. Insurance	57,158	54,488
XI. Head Office charges (Refer Schedule 18 (22))	219,470	247,807
XII. Other expenditure **	1,336,460	1,134,161
	<u>3,955,890</u>	<u>3,580,347</u>

\*Net of Depreciation charged to Revaluation Reserve Rs. 28,257 (2012 - Rs. 28,334)

\*\* Includes data processing charges of Rs. 328,142 (2012 – Rs. 228,718), IT support fees Rs. 246,661 (2012 - Rs. 185,938), Other taxes and duties Rs.333,865 (2012 - Rs. 204,621), support service fees Rs. 136,760 (2012 - Rs. 97,769) and travel expenses Rs. 75,406 (2012 - Rs. 90,271)