

**Name of the Issue:****GTPL Hathway Limited**

<b>1</b>	<b>Type of Issue (IPO/FPO)</b>	IPO
<b>2</b>	<b>Issue Size (Rs. Crores)</b> <i>*Source: Prospectus dated June 27, 2017</i>	484.8
<b>3</b>	<b>Grade of issue along with name of the rating agency</b> Name Grade	NA NA
<b>4</b>	<b>Subscription Level (Number of times)</b> Source: Basis of Allotment as finalized in consultation with the Designated Stock Exchange being National Stock Exchange of India Limited ("NSE") <i>*The above figure is before technical rejections</i>	1.55*

**5 QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges**

Particulars	%
(i) allotment in the issue*	13.18%
(ii) at the end of the 1 <sup>st</sup> Quarter immediately after listing of the issue	13.75%
(iii) at the end of 1st FY (March 31, 2018)	14.87%
(iv) at the end of 2nd FY (March 31, 2019)	11.68%
(v) at the end of 3rd FY (March 31, 2020)	11.73%

*\* Source: Exchange filings***6 Financials of the issuer (as per the annual financial results submitted to stock exchanges on a consolidated basis)**

(Rs. Crores)

Parameters	1st FY (March 31, 2018)	2nd FY (March 31, 2019)	3rd FY (March 31, 2020)
Income from operations	1,091	1,246	2,384
Net Profit for the period	56	25	88
Paid-up equity share capital	112	112	112
Reserves excluding revaluation reserves	545	552	616

## 7 Trading Status in the scrip of the issuer

The Shares have not been suspended or delisted.

Particulars	Status
(i) at the end of 1st FY (March 31, 2018)	Frequently traded
(ii) at the end of 2nd FY (March 31, 2019)	Frequently traded
(iii) at the end of 3rd FY (March 31, 2020)	Frequently traded

## 8 Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2018)	N.A.	N.A.
(ii) at the end of 2nd FY (March 31, 2019)	N.A.	N.A.
(iii) at the end of 3rd FY (March 31, 2020)*	N.A.	N.A.

\* Changes in Directors disclosed till March 31, 2020 only and not the cut-off date

## 9 Status of implementation of project/ commencement of commercial production

- (i) Details of Estimated Schedule of Implementation of Projects forming part of the Objects of the Issue as per Prospectus: *Not applicable*
- (ii) Actual implementation: *Not Applicable*
- (iii) Reasons for delay in implementation, if any: *Not Applicable*

## 10 Status of utilization of issue proceeds

- (i) as disclosed in the offer document

Expenditure Items	Amount to be financed from Net Proceeds	Schedule of deployment of Net Proceeds for Fiscal	
		2018	2019
Repayment/pre-payment, in full or part, of certain borrowings	228.94	227.73	1.21
General corporate purposes	3.06	3.06	-
<b>Total</b>	<b>232.00</b>	<b>230.79</b>	<b>1.21</b>

(Rs. Crores)

## (ii) Actual utilization

Particulars	Fiscal 2018
Repayment/pre-payment, in full or part, of certain borrowings	229.44
General corporate purposes	2.56
<b>Total</b>	<b>232.00</b>

**11 Comments of monitoring agency, if applicable**

(iv) Comments on use of funds - Not Applicable

(v) Comments on deviations, if any, in the use of proceeds of the Issue from the objects stated in the Offer document – Not Applicable

(vi) Any other reservations expressed by the monitoring agency about the end use of funds - Not applicable

**12 Pricing Data**

Issue Price (Rs.):

170

Designated Stock Exchange:

NSE

Listing Date:

4-Jul-17

Price parameters	At close of listing day	At close of 30th calendar day from listing day#	At close of 90th calendar day from listing day	As at the end of 1st FY after the listing of the issue (March 31, 2018)			As at the end of 2nd FY after the listing of the issue (March 31, 2019)			As at the end of 3rd FY after the listing of the issue (March 31, 2020)		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price	171.65	151.80	144.90	139.00	198.10	126.25	69.25	169.95	56.90	41.75	95.80	32.35
CNX NIFTY	9,613.30	10,081.50	10,016.95	10,113.70	11,171.55	9,595.50	11,623.90	11,760.20	10,004.55	8,597.75	12,430.50	7,511.10

Source: NSE Website

**13 Basis for Issue Price**

Accounting ratio		As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019)	At the end of 3rd FY (March 31, 2020)
EPS	<b>Issuer:</b>				
	Standalone (Basic)	8.24	5.42	1.29	4.30
	Standalone (Diluted)	8.24	5.42	1.29	4.30

Accounting ratio		As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019)	At the end of 3rd FY (March 31, 2020)
	Consolidated (Basic)	8.09	5.18	1.68	6.91
	Consolidated (Diluted)	8.09	5.18	1.68	6.91
	<b>Peer Group:</b>				
	Hathway Cable & Datacom Limited (Basic and Diluted- Consolidated)	-1.96	(1.30)	(1.90)	0.59
	Den Network Limited (Basic and Diluted- Consolidated)	-14.64	(1.77)	(11.63)	1.47
	Siti Cable Network Limited (Basic and Diluted- Consolidated)	-0.02	(2.22)	(3.05)	(2.20)
	Ortel Communications Limited (Basic - Standalone)	3.93	(31.29)	(15.70)	Not Available
	Ortel Communications Limited (Diluted- Standalone)	3.91	(31.29)	(15.70)	Not Available
	<b>Industry Avg:</b>	--	--	--	
	<b>Issuer:</b>				
	Standalone (Basic)	20.63	27.08	53.68	9.71
	Standalone (Diluted)	20.63	27.08	53.68	9.71
	Consolidated (Basic)	21.01	28.34	41.22	6.04
	Consolidated (Diluted)	21.01	28.34	41.22	6.04
	<b>Peer Group:</b>				
<b>P/E<sup>(3)</sup></b>	Hathway Cable & Datacom Limited (Basic and Diluted- Consolidated)	Not Applicable	Not Applicable	Not Applicable	22.80
	Den Network Limited (Basic and Diluted- Consolidated)	Not Applicable	Not Applicable	Not Applicable	20.61
	Siti Cable Network Limited (Basic and Diluted- Consolidated)	Not Applicable	Not Applicable	Not Applicable	Not Applicable
	Ortel Communications Limited (Basic - Consolidated)	19.85	Not Applicable	Not Applicable	Not Applicable
	Ortel Communications Limited (Diluted- Consolidated)	19.95	Not Applicable	Not Applicable	Not Applicable

Accounting ratio		As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019)	At the end of 3rd FY (March 31, 2020)
	<b>Industry Avg:</b>	--	--	--	<b>21.70</b>
<b>RoNW</b>	<b>Issuer:</b>				
	Standalone	15.10	8.91	2.18	6.94
	Consolidated	14.87	8.58	3.73	10.64
	<b>Peer Group:</b>				
	Hathway Cable & Datacom Limited	-15.58	(10.78)	(5.16)	2.76
	Den Network Limited	-17.95	(2.18)	(11.80)	2.69
	Siti Cable Network Limited	-0.29	(0.53)	(11.90)	Not Available
	Ortel Communications Limited	8.55	(461.58)	Not Available	Not Available
	<b>Industry Avg:</b>	--	--	--	--
<b>NAV per share</b>	<b>Issuer:</b>				
	Standalone	47.35	58.92	59.01	62.05
	Consolidated	47.22	58.48	59.11	64.76
	<b>Peer Group:</b>				
	Hathway Cable & Datacom Limited	12.61	11.73	20.56	21.15
	Den Network Limited	81.58	40.24	53.40	54.54
	Siti Cable Network Limited <sup>(4)</sup>	7.45	3.93	2.27	0.10
	Ortel Communications Limited	45.94	6.78	(6.19)	Not Available
	<b>Industry Avg:</b>	--	--	--	--

**Notes:**

(1) Sourced from Prospectus dated June 27, 2017. Disclosure is based on the standalone and consolidated financial information disclosed for Fiscal 2016.

(2) Information not provided as the relevant fiscal year has not completed/reported

(3) P/E Ratio has been computed as the closing market prices of the companies sourced from the NSE website as on May 30, 2017 as divided by the basic / diluted EPS. P/E is not computed for Hathway Cable & Datacom Limited, Den Networks Limited and Siti Cable Network Limited due to negative EPS.

Key ratios for the Company for the three fiscal years stated above shall be calculated as follows:

" (i) Basic and diluted earnings per Equity Share are computed in accordance with Accounting Standard 20 ""earnings per Share"" notified by the Companies (Accounting Standards) Rules, 2006. Basic EPS (Rs) is Net profit attributable to equity shareholders divided by Weighted average number of Equity Shares outstanding during the year / period"

*(ii) P/E - Closing Market Price as of relevant fiscal year end / EPS*

*(iii) RoNW - Return on net worth % is Net profit attributable to equity shareholders for the year divided by net worth at the end of the year/period.*

*(iv) NAV per share - Networth at the end of the year or period/ Shares Outstanding as of fiscal year end*

*(4) For RONW calculation, profit attributable to owners of the company has been considered and Non controlling interest has not been considered.*

**14 Any other material information: NA**